

Heat Pump Performance Ratings.

» Why are better ratings so important?

PUBLIC

Good quality ratings are like glasses

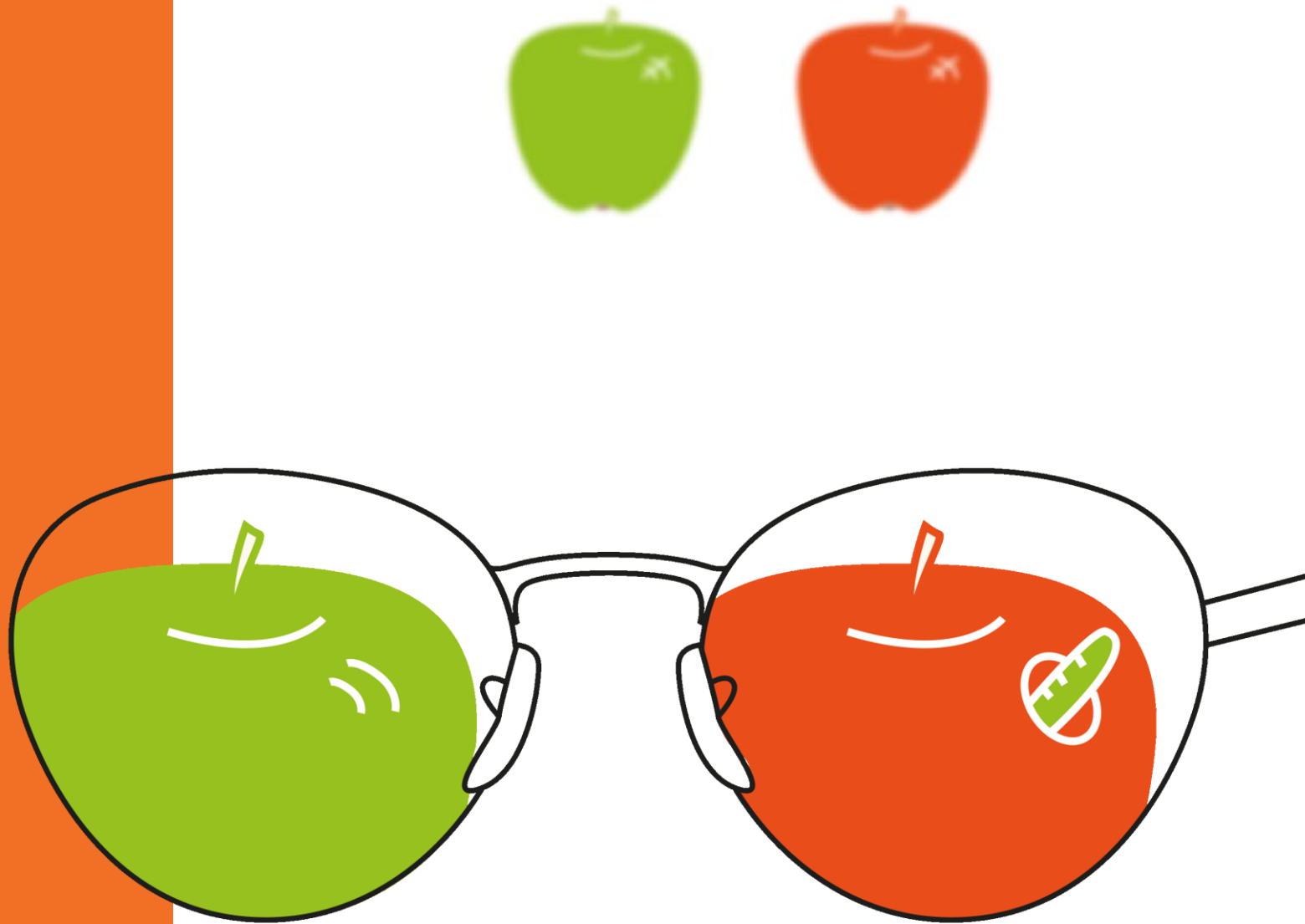
They help you see
differences and make
informed choices.





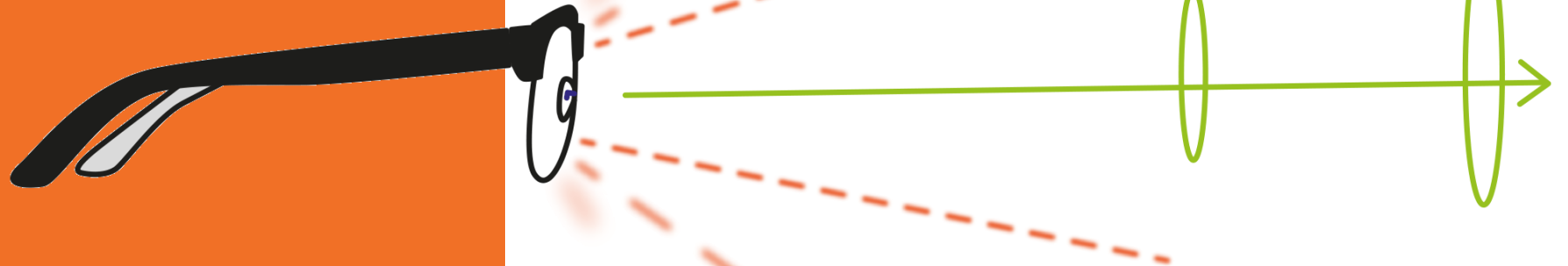
Accurate ratings ...

*... let us see key
details we otherwise
might have missed.*





... forecast energy savings,





...help consumers
choose the best
product for their home
or business,





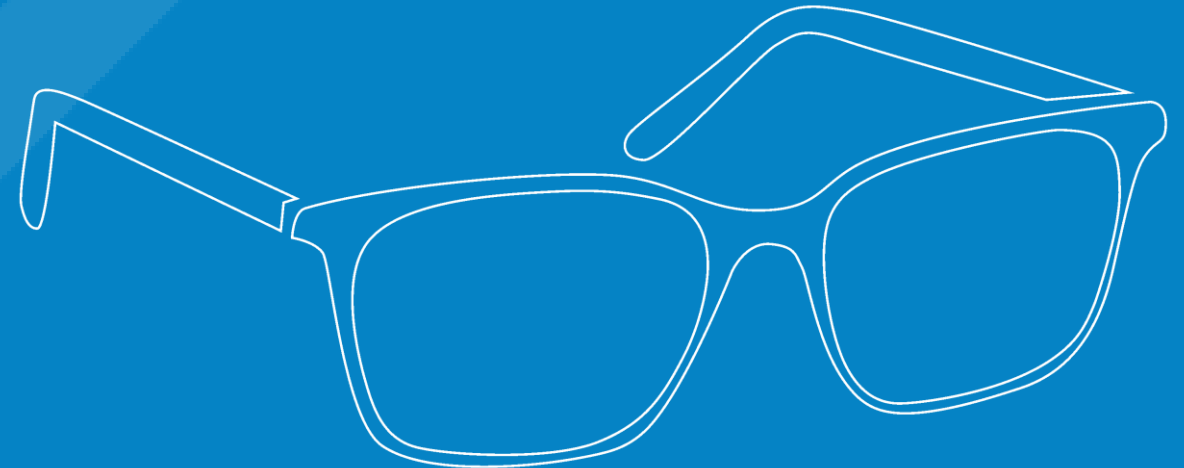
*... and encourage
manufacturers to improve
product performance.*



*So, what is a
good rating?*

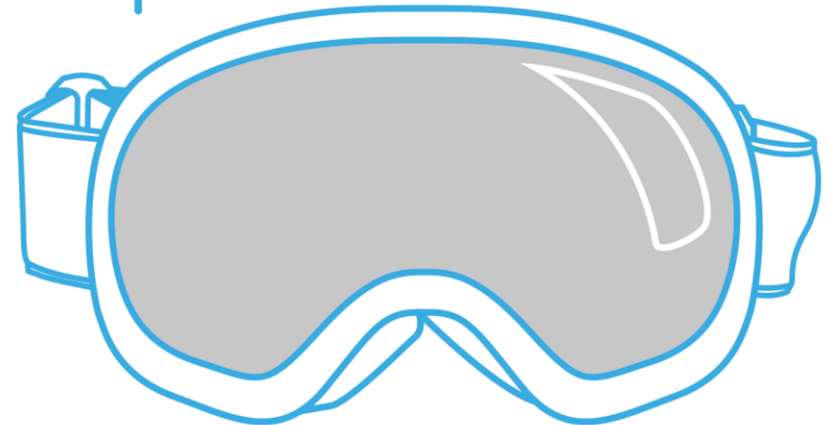
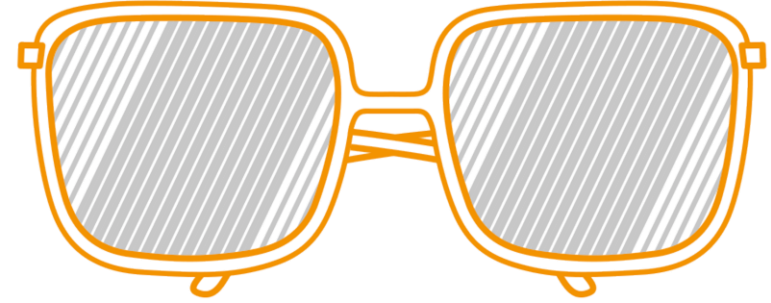
It depends who
is looking!

Customers, Utilities or
Manufacturers





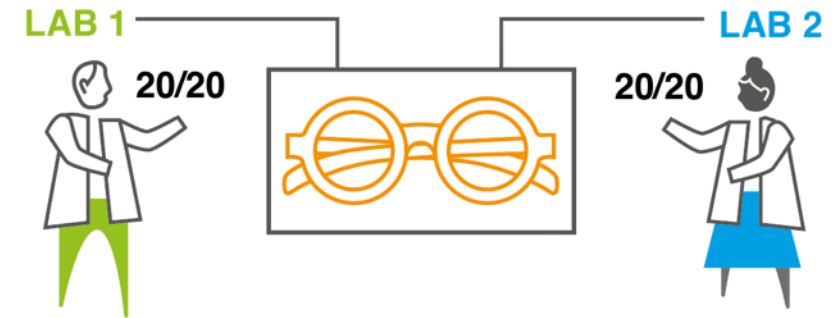
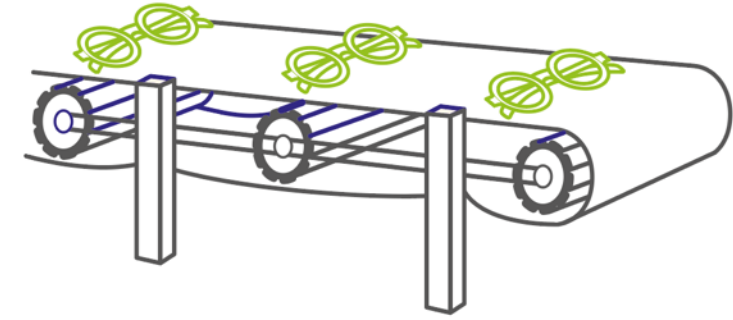
A GOOD RATING IS:
Easy to understand.





A GOOD RATING IS:

- Repeatable (test to test)
- Reproducible (lab to lab)
- Not too expensive

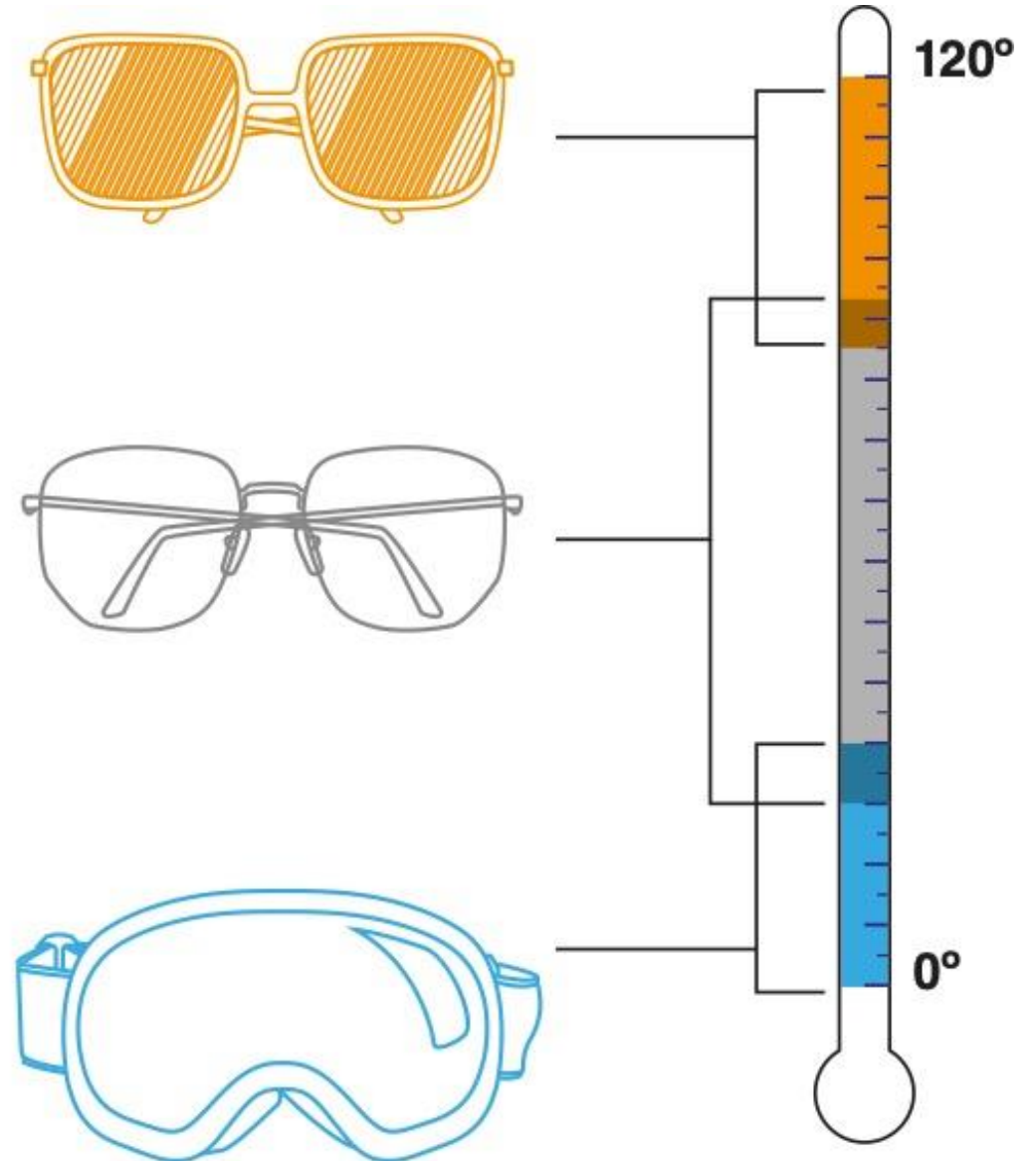




A GOOD RATING IS:

- Representative

This means it is an accurate predictor of in-field performance



Why change current heat pump rating tests?

Current ratings do not predict in-field performance accurately

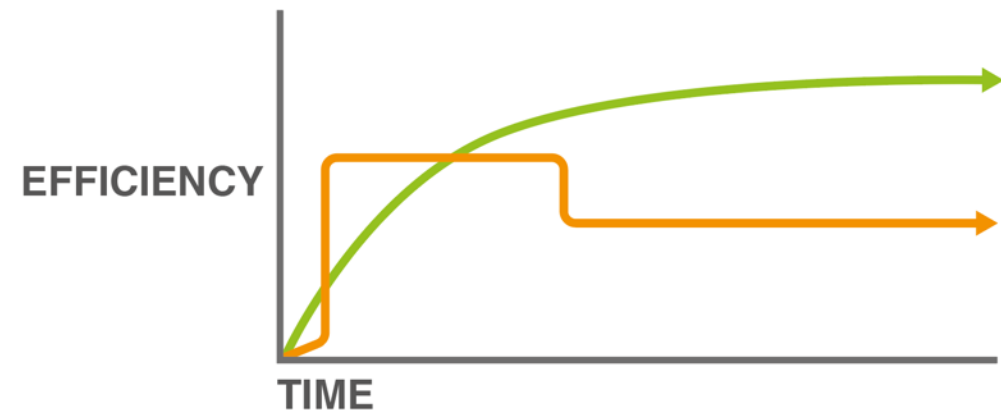
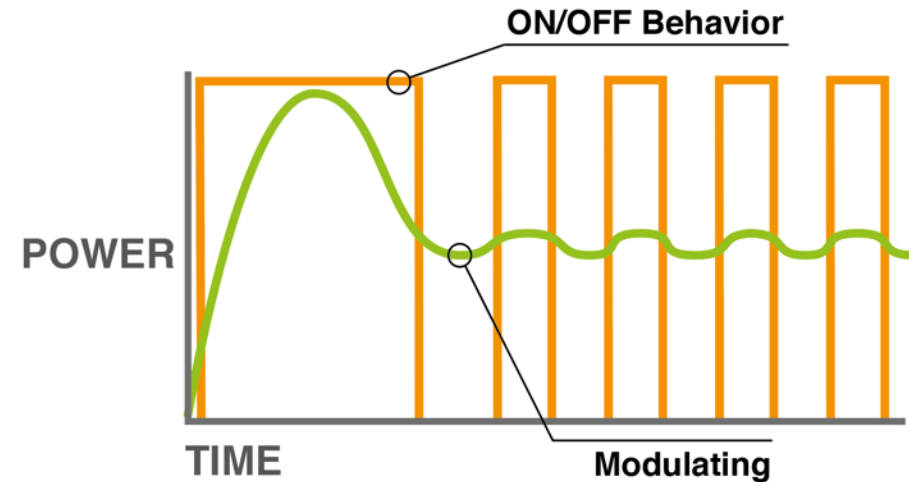
- ✓ Easy
- ✓ Repeatable
- ? Reproduceable
- ✗ Representative



Old Style vs. New Style

The performance of new style variable speed heat pumps is dynamic

Current tests works well for simple on/off operation



**SINGLE
SPEED**

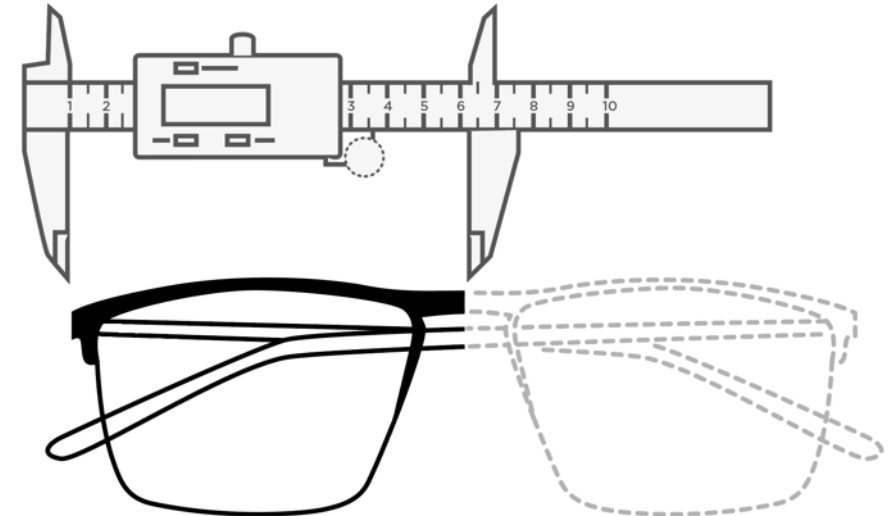
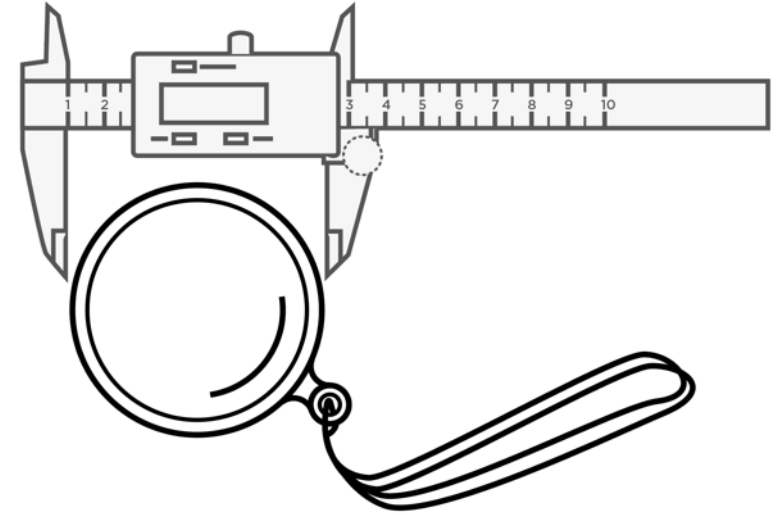


**VARIABLE
SPEED**



Current tests were
designed for old style
heat pumps

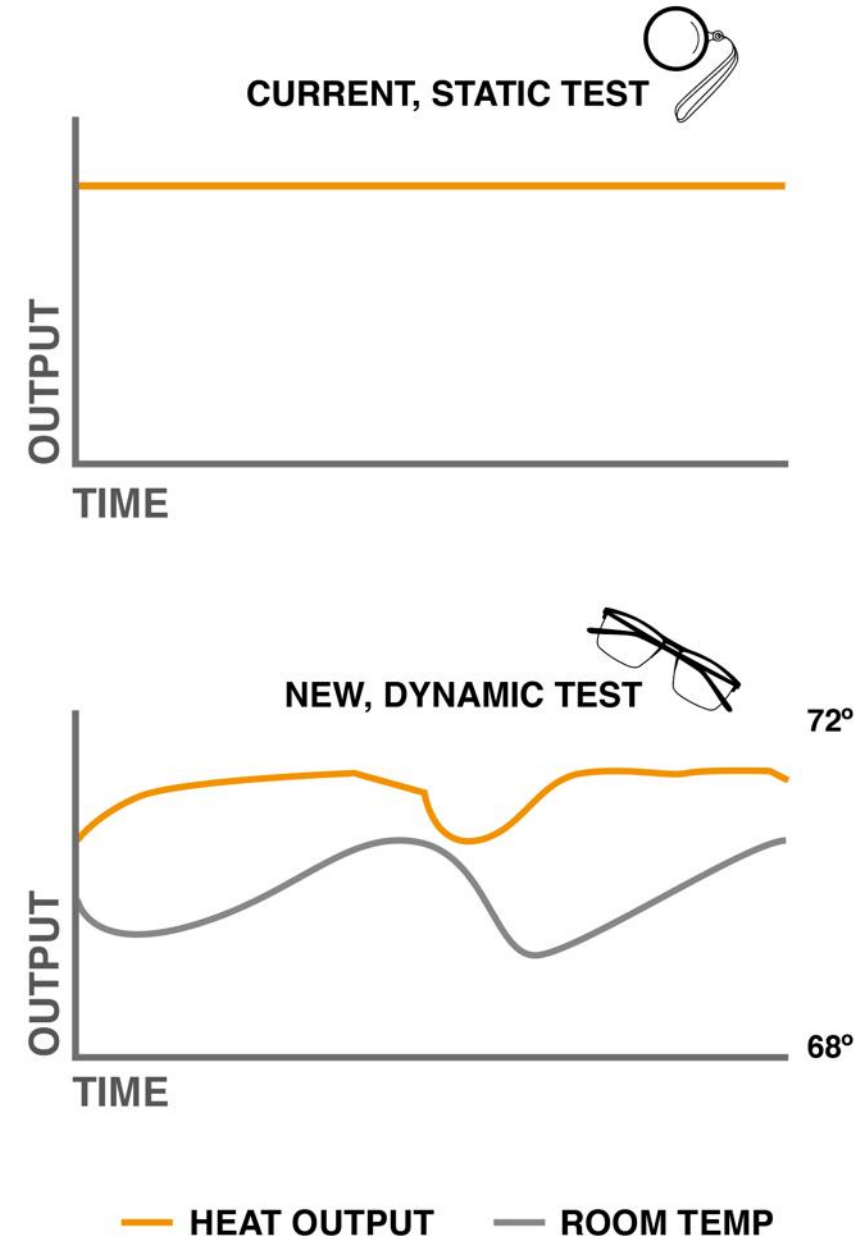
*...this only measures
part of the heat pump
performance*





Current tests are locked into static test modes

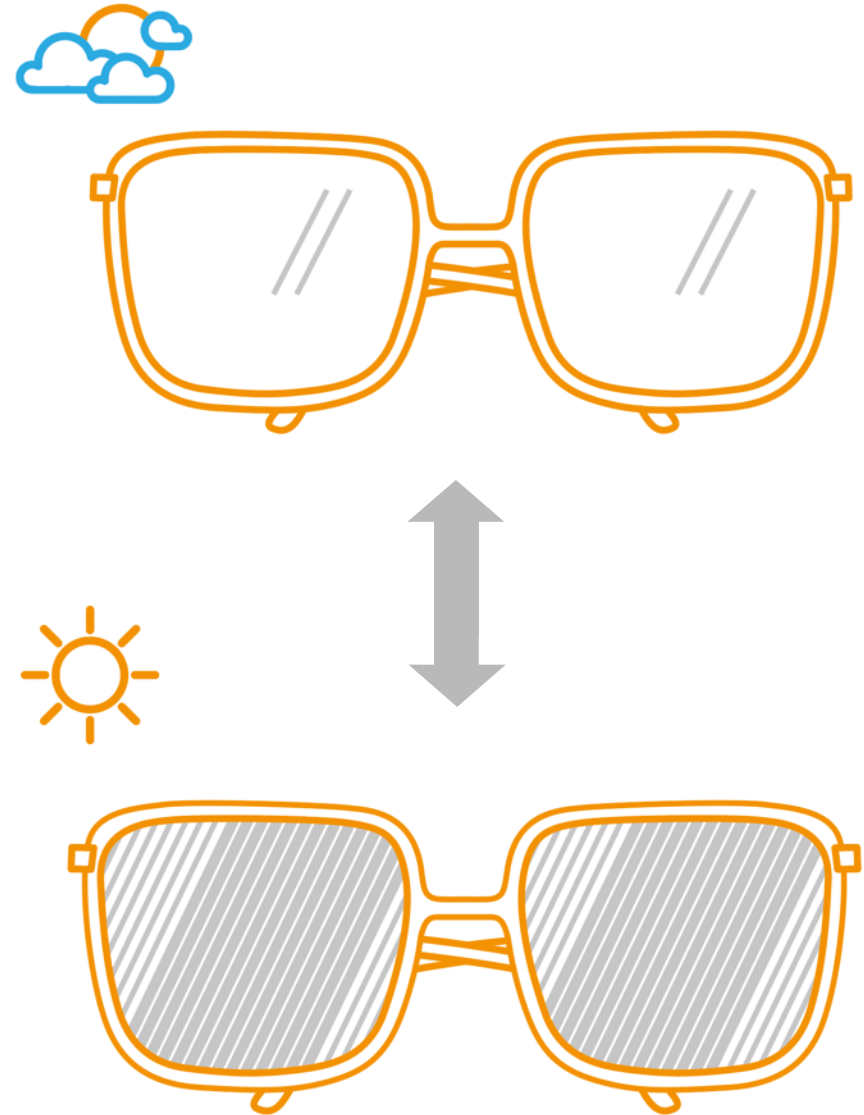
...new test works under realistic, dynamic conditions, using the heat pump's own controls





Current tests apply to only one climate

...new tests will predict how the heat pump will perform in different climates



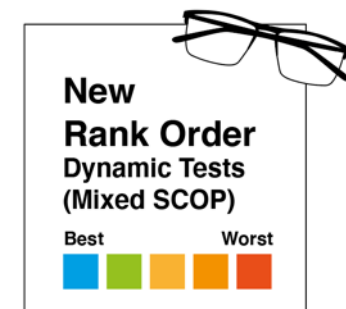
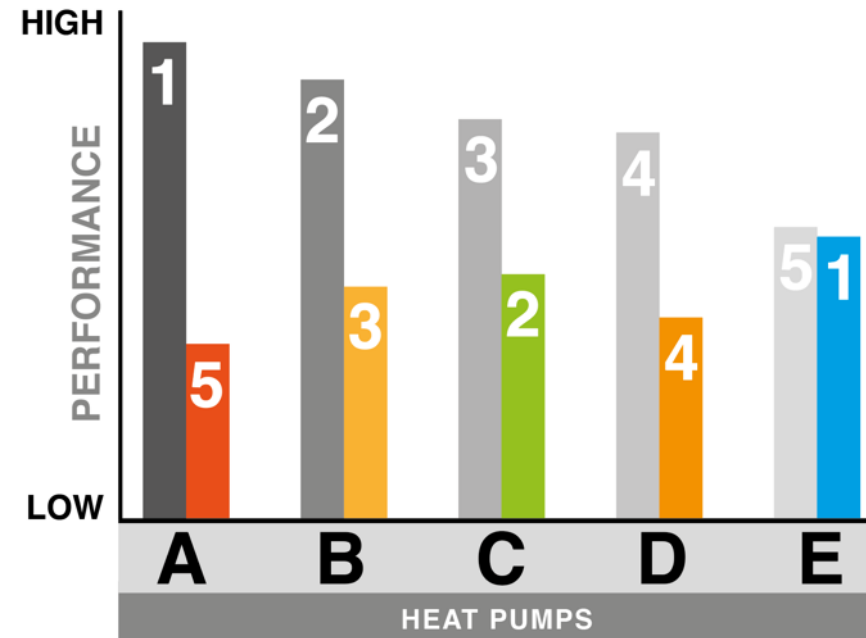


In a lab test comparison
(shown here)

*...new tests revealed big
changes in ranking &
performance*

(Reference: Why Metrics Matter paper)

RANKING ORDER CHANGED



How does this benefit you?

Good quality
ratings help
everyone to make
better decisions.



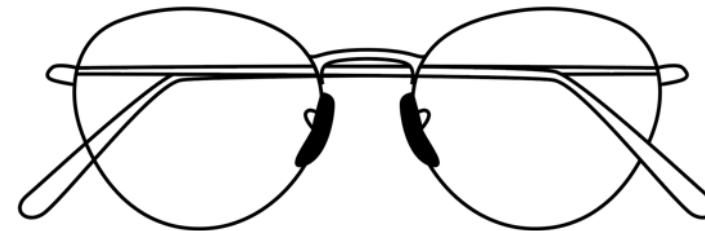


Satisfied customers

Machines that are sold
are correct for the
climate



Low performing
manufacturers are
encouraged to
improve.

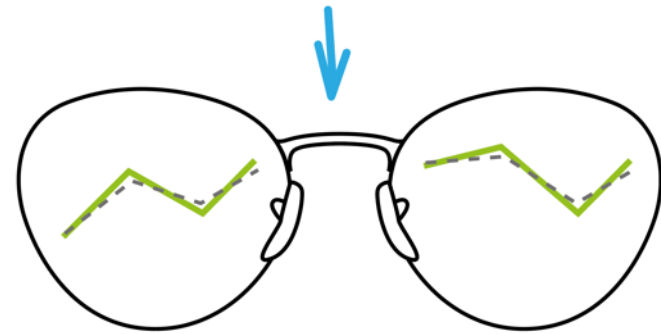
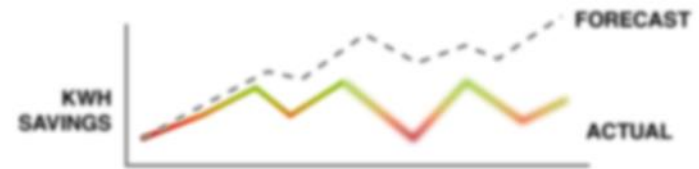


Consumers get
the comfort,
quality and
savings they
were expecting.

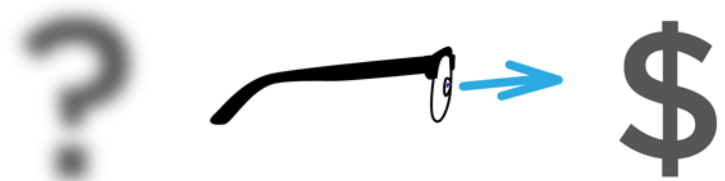


Program Goals are Met

More Accurate
Carbon and Energy Forecasting



Program Savings are REAL



What can you do?

1

Read “Why Metrics Matter” Full Report

[NEEA reports](#)

2

Use climate specific,
representative metrics
(don't rely on HSPF and SEER)

3

Join the Advanced
Heat Pump Coalition

[Click here](#)

» Thank you

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