



# **Wolf Penn Net Zero Demonstration Home**

**Drew Benado**  
**Greg Davenport**  
**Krisann Parks**



# Science fiction or Main Street USA?



# Z E U e n n r e r o r e g a y d y !

roof. Today, almost all single family houses, existing or being built, use way too much energy to be able to fit the solar panels they need to reach that goal.



*Source: Bruce Sullivan*



# Net Zero Homes defined

A net zero home is a high efficiency home.

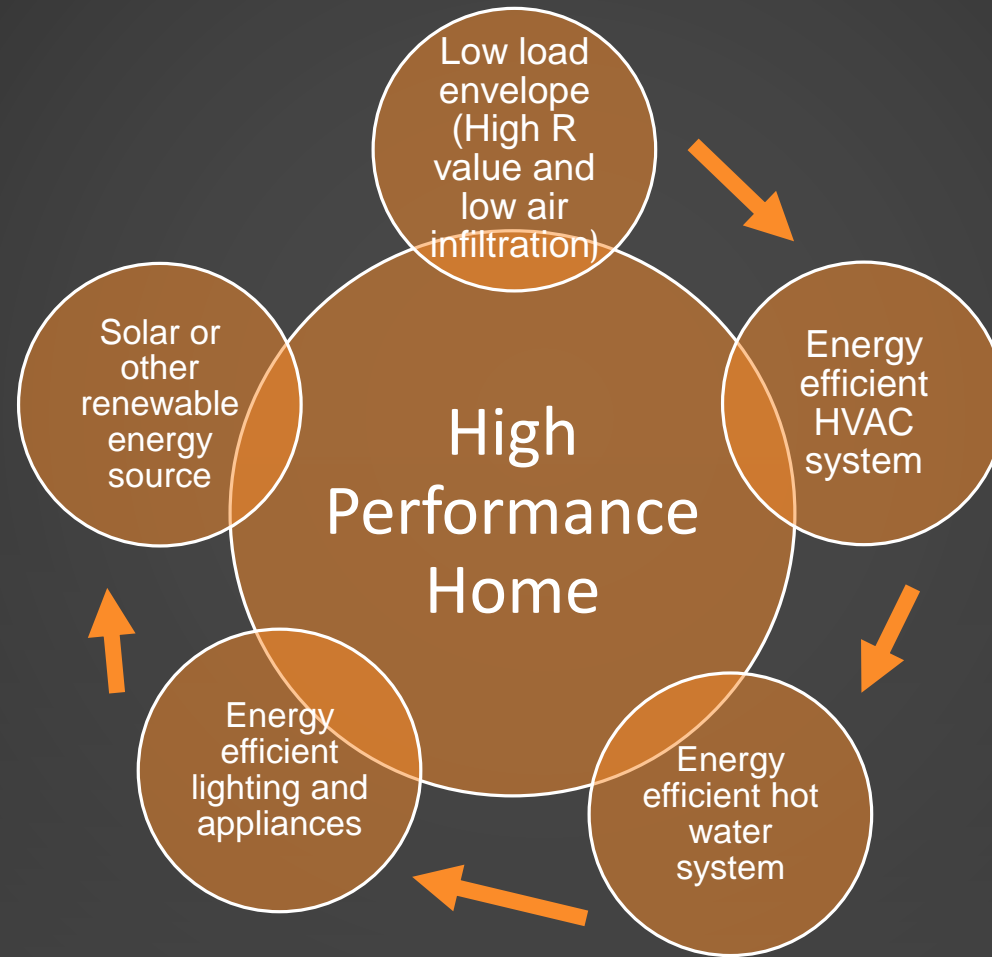
Net zero homes have on site renewable power generation - most commonly PV (photovoltaic) solar panels.

Net zero homes are designed to produce as much energy as they consume on an annual basis.

Net zero homes utilize either net metering and/or battery storage systems.



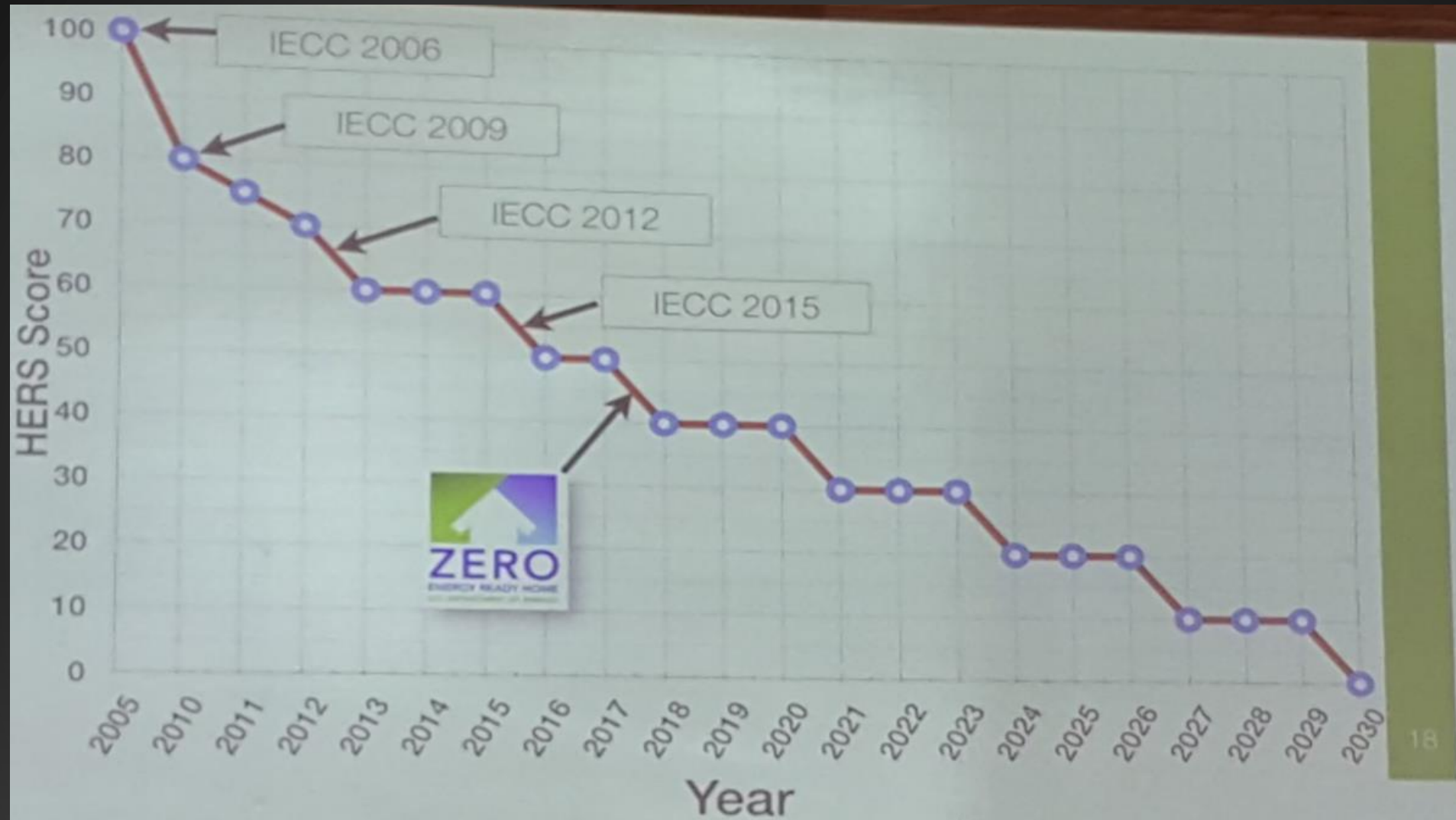
# The path to Zero Energy home building



We are on the tipping point of  
Net Zero Home building







Codes are Changing - Continual Improvement

# DSIRE™

Database of State Incentives for Renewables & Efficiency

U.S. DEPARTMENT OF  
**ENERGY**

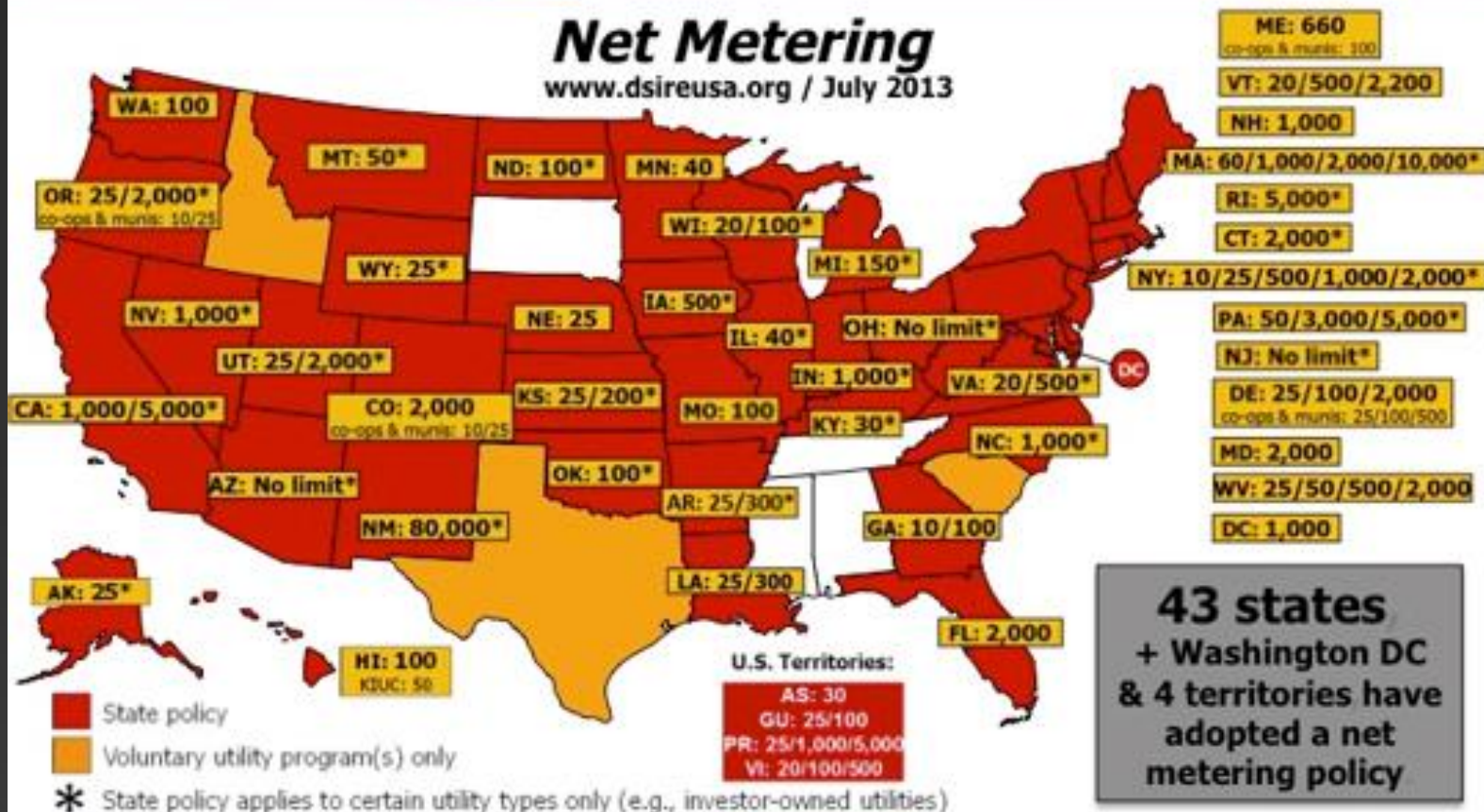
Energy Efficiency &  
Renewable Energy



NORTH CAROLINA  
**Solar Center**

## Net Metering

[www.dsireusa.org](http://www.dsireusa.org) / July 2013



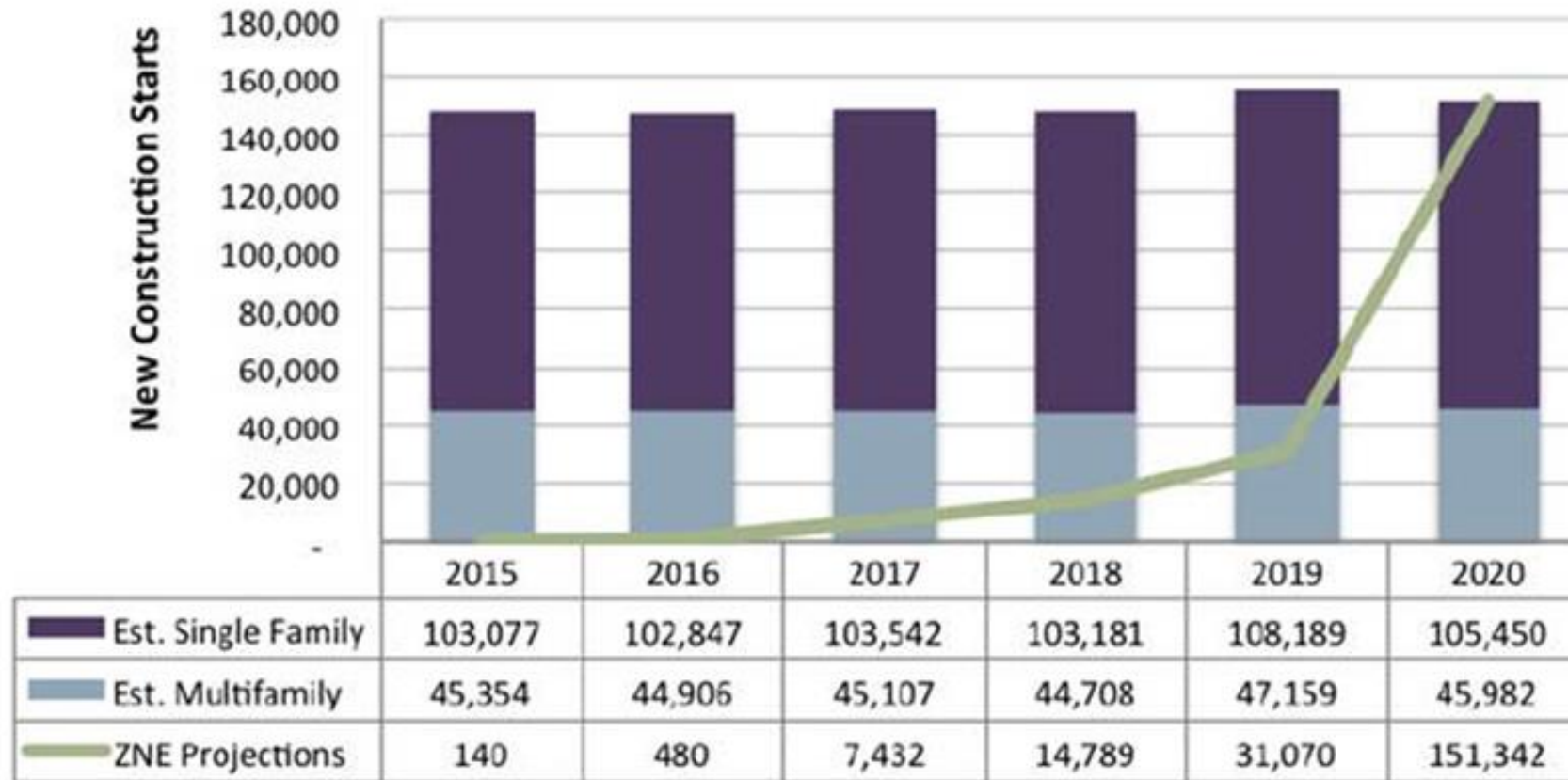
Note: Numbers indicate individual system capacity limit in kilowatts. Some limits vary by customer type, technology and/or application. Other limits might also apply.

~~This map generally does not address statutory changes until administrative rules have been adopted to implement such changes.~~

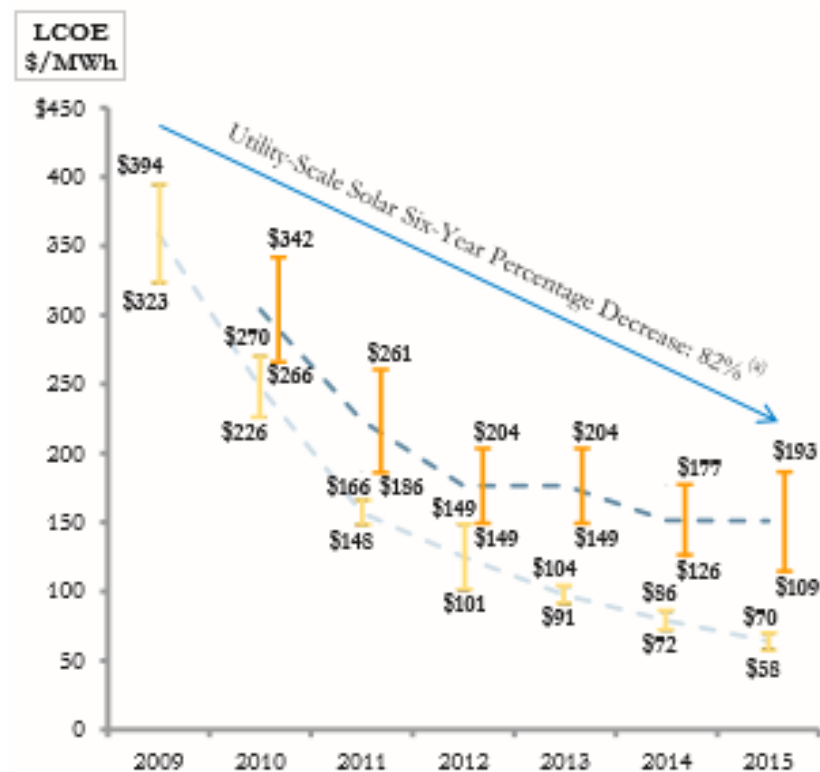


# Benchmarks

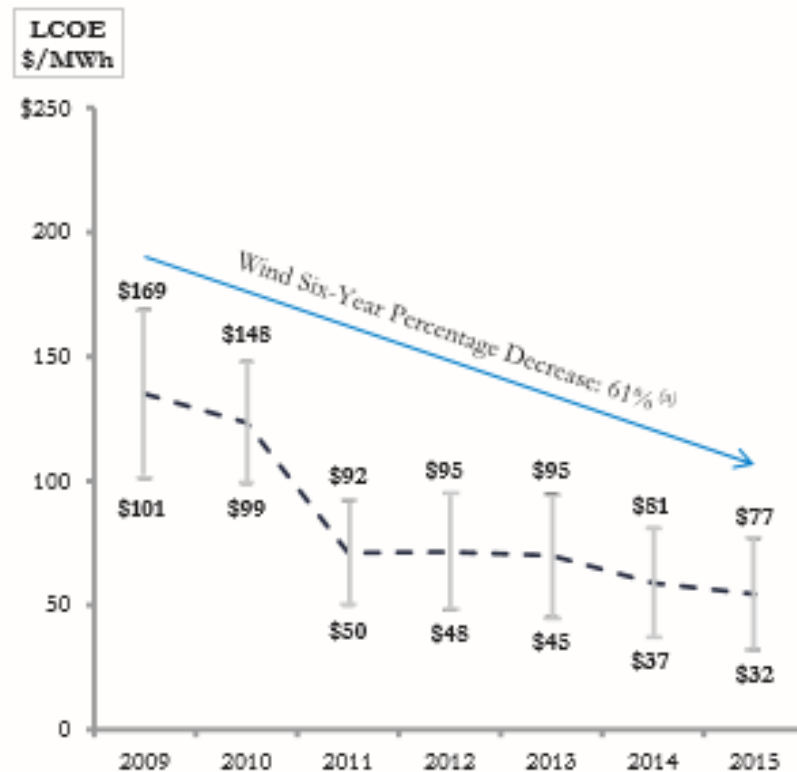
## Estimated Number of ZNE Homes Per Year Compared to New Construction Starts



## SOLAR LCOE

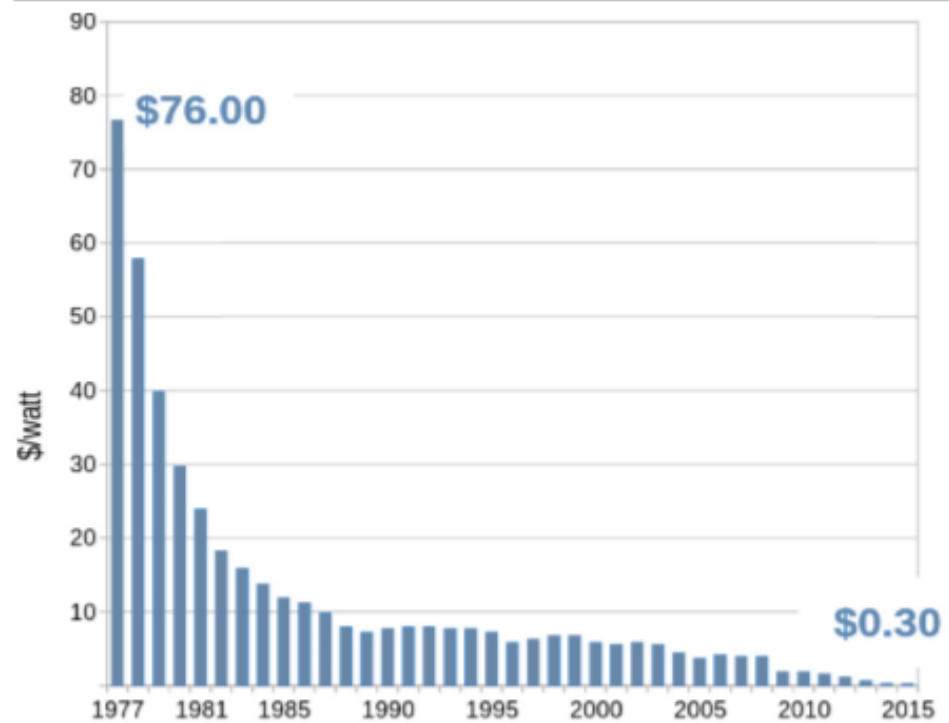


## WIND LCOE



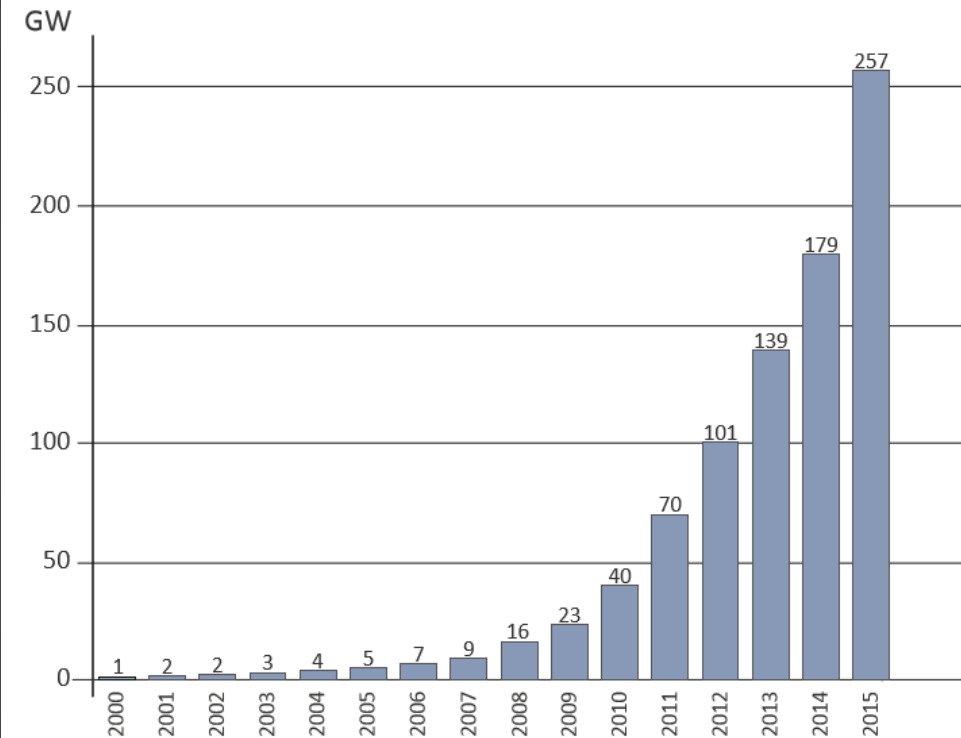
LEVELIZED COST OF ENERGY - SOLAR & WIND

IMAGE COURTESY © LAZARD, LCOE STUDY 9.0



### SWANSON'S LAW - PRICE OF SOLAR PANELS

IMAGE SOURCE: BLOOMBERG NEW ENERGY FINANCE



### GLOBAL SOLAR ENERGY CAPACITY

DATA SOURCE: IRENA





C4O  
CITIES  
*account for*

91  
affiliated cities

25 %  
of global GDP

1 in 12  
people worldwide

10,000  
actions to combat climate  
change

TAKE ACTION  
IN YOUR  
COMMUNITY



The CITY OF PORTLAND *Oregon*

City Home

Government

Bureaus & Offices of the City of Portland



Planning and Sustainability

Innovation. Collaboration. Practical Solutions.

## Home Energy Score Policy



**City Council unanimously adopted the home energy score policy [Portland City Code Chapter 17.108](#) on December 14, 2016.**

The new policy is effective January 1, 2018, and requires sellers of single-family homes to incorporate the following practices prior to listing a home for sale in the City of Portland:

- ▶ Obtain a home energy performance report, including a home energy score, from a licensed home energy assessor.
- ▶ Provide a copy of the home energy performance report to all licensed real estate agents working on the seller's behalf.
- ▶ Include the home energy score and the attached home energy performance report in any real estate listings.
- ▶ Provide a copy of the home energy performance report to prospective buyers who visit the home while it is on the market.
- ▶ Provide a copy of the home energy performance report to the City of Portland for quality assurance and policy compliance.



# Utility bills

The Second Mortgage that people rarely consider when buying a home

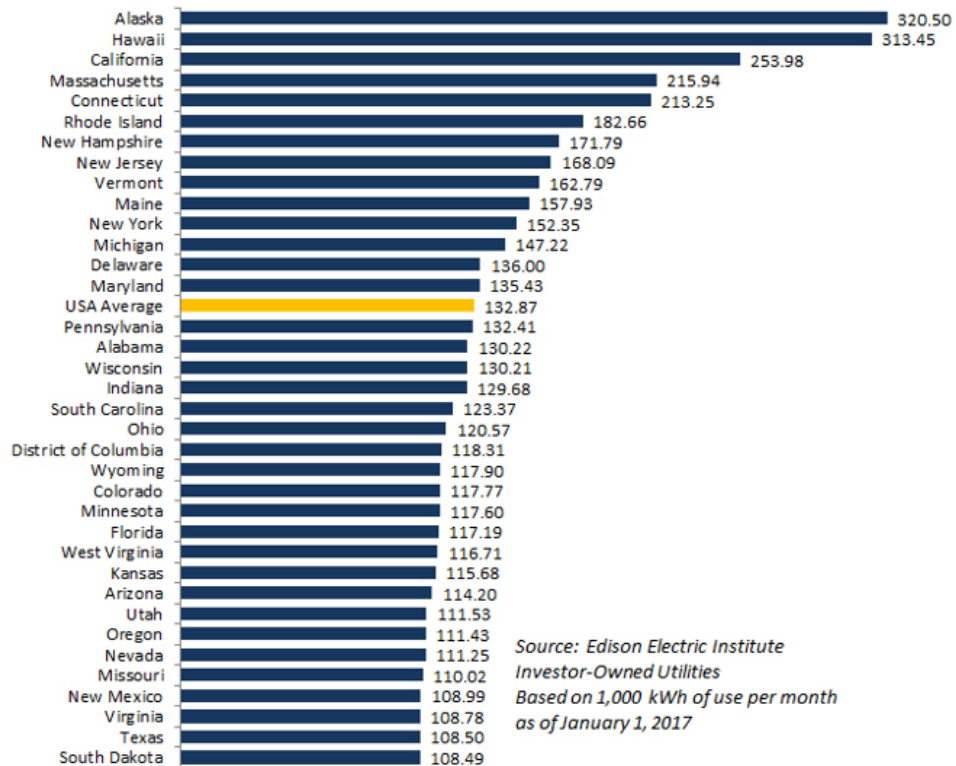
You can see our effort to keep rates low in the Northwest when you compare them to national averages:

Avista Idaho: \$94.95

Avista Washington: \$92.59

US Average: \$132.87

Here's a detailed breakdown:



Source: Edison Electric Institute  
Investor-Owned Utilities  
Based on 1,000 kWh of use per month  
as of January 1, 2017

## Avista requests natural gas rate increase in Idaho

Tue., Sept. 5, 2017, 10:02 a.m.



If regulators approve an Avista request for higher natural gas rates, a typical Idaho household using 61 therms each month would see its bill increase from \$51.10 to \$51.38, a 28-cent monthly increase. (The Spokesman-Review)

### From staff reports

Twitter

Facebook

Email

Reddit

Avista is asking Idaho regulators to approve a slight increase in natural gas rates, effective Nov. 1.

If the request is approved, a typical Idaho household using 61 therms of natural gas each month would see its bill increase from \$51.10 to \$51.38, a 28-cent monthly increase.

The Spokane-based utility asks for yearly price adjustments based on wholesale power costs and other factors. A similar request is pending in Washington.

The requested increase is separate from the utility's request for higher base rates for electricity and natural gas, which was filed with the Idaho Public Utilities Commission in June.



# Hypothetical Value Proposition

Code built home @ \$300,000  
80% LTV - \$240,000 loan

30 year loan @ 3.75%

Monthly payment = \$1,111

Monthly utility bills = \$82

Total monthly payment = \$1,193

Same house with high performance  
upgrades @ \$312,000 80% LTV -  
\$249,600 loan  
30 year loan @ 3.75%

Monthly payment = \$1,156

Monthly utility bills = \$58

Total monthly payment = \$1,214

Same house with high performance  
and solar upgrades @ \$332,000  
80% LTV - \$265,600 loan  
30 year loan @ 3.75%

Monthly payment = \$1,230

Monthly utility bills = \$-6

Total monthly payment = \$1,224

# Community Is Coming to California's Central Valley



As the state prepares for a new building code, this 36-unit development will shed light on how such homes benefit the grid and homeowners alike.

by Julian Spector

August 29, 2017

That group's work with an earlier net-zero home project built by Meritage in Fontana had a felicitous outcome. The extra cost to achieve net zero was less than \$20,000, or about \$8 per square foot, Narayanamurthy said. When you break that out into additional monthly mortgage payments versus energy bill savings, the customers save more than they spend.

# **Wolfe Penn Net Zero Demonstration Home**





# Greenstone

ENRICHED LIVING. LASTING VALUE.

*Building a DOE Zero Energy Ready Home*

*By: Drew Benado*



# Who We Are

- Largest builder in the Inland NW
- Build single family detached and attached homes
- Sales in 2016: 290 homes
- Average price point in 2016: \$317,000



# Who We Are





# Building in the Inland NW

- Low Energy Rates
- Minimal consumer requests for energy efficient homes
- Local builders uneducated
- Real estate market uninformed on what energy efficient homes are



# Project Goals

- Build a home with numerous components
- Survey the market understanding and demand
- Understand how we can educate the market
- Find a niche that we can sell to



# Teamwork





+ Renewable  
photovoltaic  
solar energy



# High performance shell



 The Color D'Alena Window Company	
3000 Series Single Hung Window Vinyl Frame	
Double Glazing • Low-E • Argon Fill	
CPD #: CDA-M-15-00053-00003	
<b>ENERGY PERFORMANCE RATINGS</b>	
U-Factor (U.S./I-P)	Solar Heat Gain Coefficient
<b>0.24</b>	<b>0.20</b>
<b>ADDITIONAL PERFORMANCE RATINGS</b>	
Visible Transmittance	-
<b>0.45</b>	
<small>U-Factor and SHGC values are based on standard test conditions. For more information on U-Factor and SHGC, visit <a href="http://www.energystar.gov">www.energystar.gov</a>. For more information on Visible Transmittance, visit <a href="http://www.fenestration.com">www.fenestration.com</a>.</small>	
273853-2	62068 (2)
GRNSTONE • 06/06/2017	
6/5 - 7 - 2	
LOG 6/7 1 ( )	

James Morgan



# Energy efficient heating and cooling






# Room by room heating and cooling load calculation Manual J

Heating load 21,479 BTU

Cooling load 13,875 BTU

Very low loads in bed 3



**Load Short Form**  
**Entire House**

Job: Oak Harbor Crawl  
Date: March 16th, 2017  
By: Lou Bragg

**Project Information**  
For: Oak Harbor, Greenstone Homes

**Design Information**

	Htg	Clg	Infiltration	
Outside db (°F)	4	98	Method	Simplified
Inside db (°F)	70	75	Construction quality	Semi-tight
Design TD (°F)	66	21	Fireplaces	1 (Semi-tight)
Daily range	-	M		
Inside humidity (%)	30	30		
Moisture difference (gr/lb)	30	11		

**HEATING EQUIPMENT**


Make	
Trade	
Model	
AHRI ref	
Efficiency	80 AFUE
Heating input	0 Btuh
Heating output	0 Btuh
Temperature rise	0 °F
Actual air flow	467 cfm
Air flow factor	0.025 cfm/Btuh
Static pressure	0 in H2O
Space thermostat	

**COOLING EQUIPMENT**

Make	
Trade	
Cond	
Coil	
AHRI ref	
Efficiency	0 SEER
Sensible cooling	0 Btuh
Latent cooling	0 Btuh
Total cooling	0 Btuh
Actual air flow	467 cfm
Air flow factor	0.050 cfm/Btuh
Static pressure	0 in H2O
Load sensible heat ratio	0.90

ROOM NAME	Area (ft²)	Htg load (Btuh)	Clg load (Btuh)	Htg AVF (cfm)	Clg AVF (cfm)
Mst Bath	62	1209	323	31	16
Laundry	44	569	147	14	7
Master Bed	179	2102	800	53	40
Bed 3	153	1709	797	43	40
Bath	51	637	111	16	6
Bed 2	133	3249	1066	82	53
Open Living	518	8998	6177	227	305
Garage	599	0	0	0	0

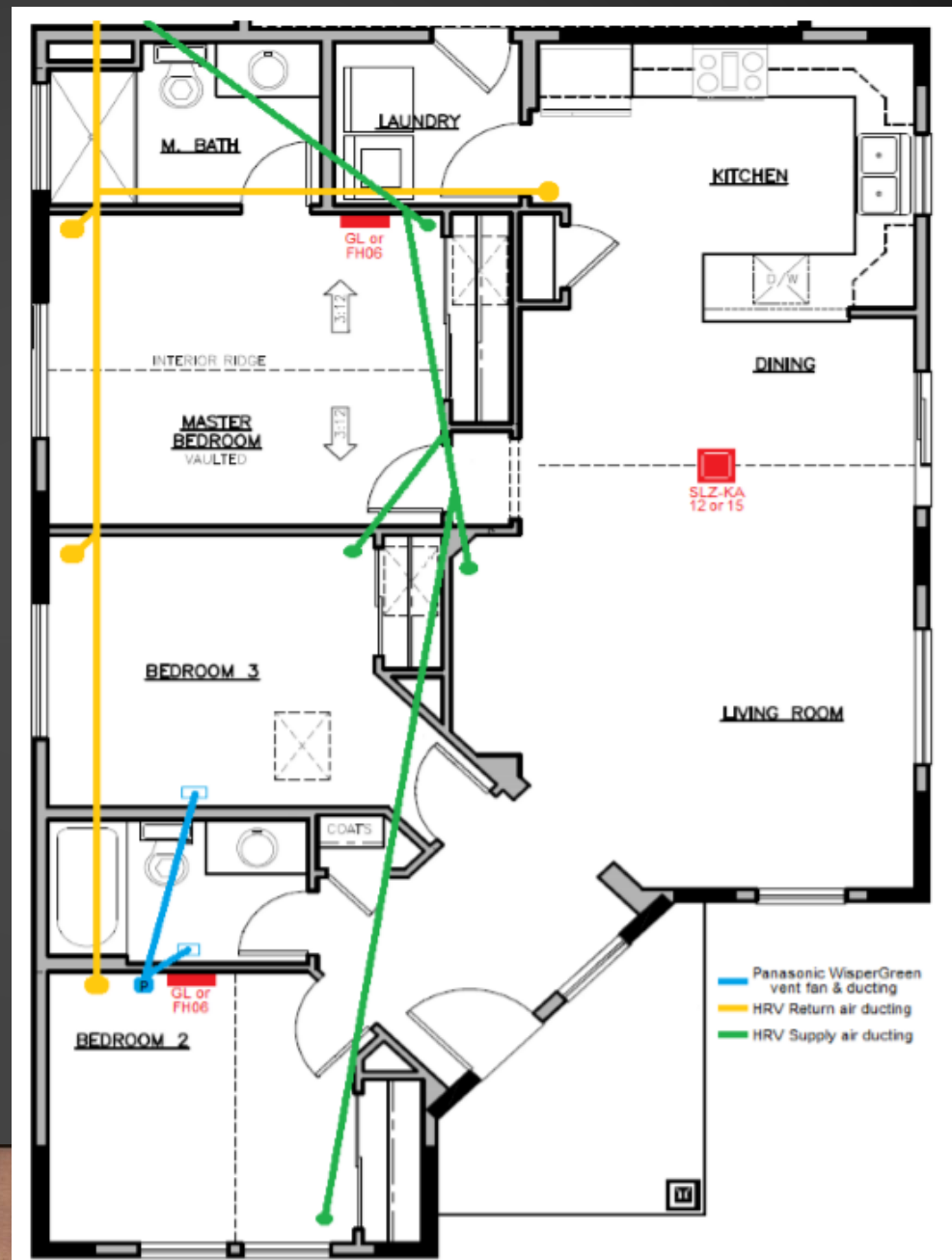
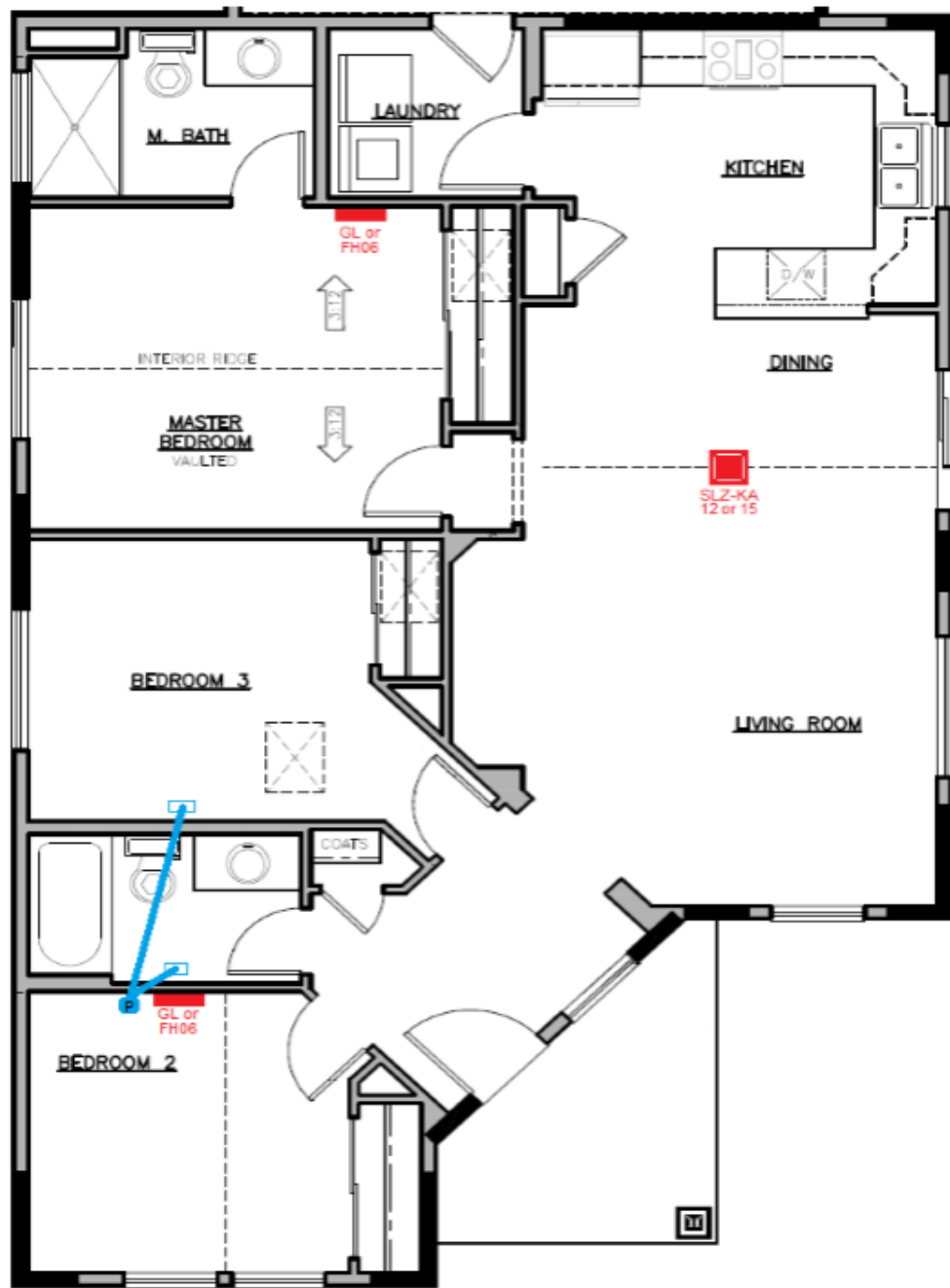
Calculations approved by ACCA to meet all requirements of Manual J 8th Ed.

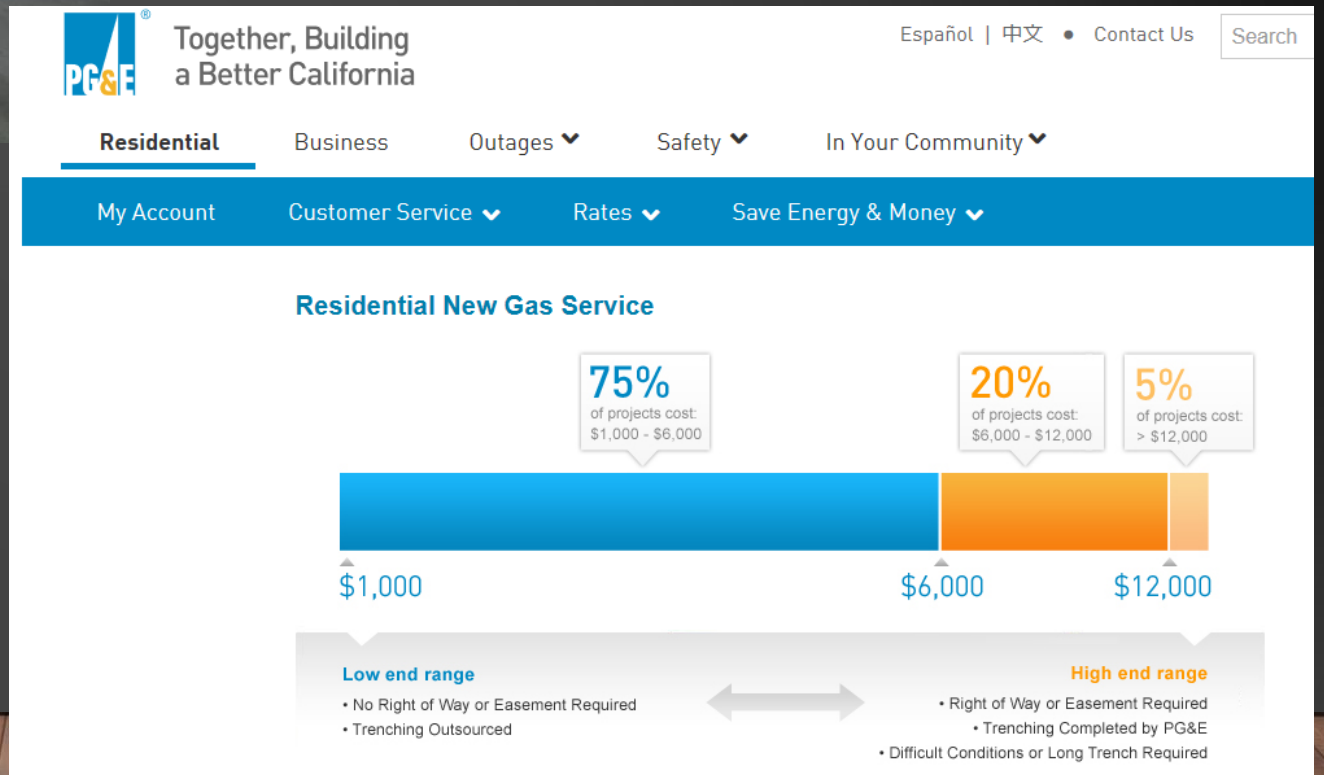


Right-Click Universal 2017 17.0.19 RS024177  
... Windows\Oak Harbor Crawl Gar Rt-Test House.rup Calc = MJB Front Door base: S

2017-Mar-16 15:50:21  
Page 1

Entire House	1738	18472	9422	467	467
Other equip loads		3007	2667		
Equip. @ 1.01 RSM			12234		
Latent cooling			1341		
TOTALS	1738	21479	13575	467	467







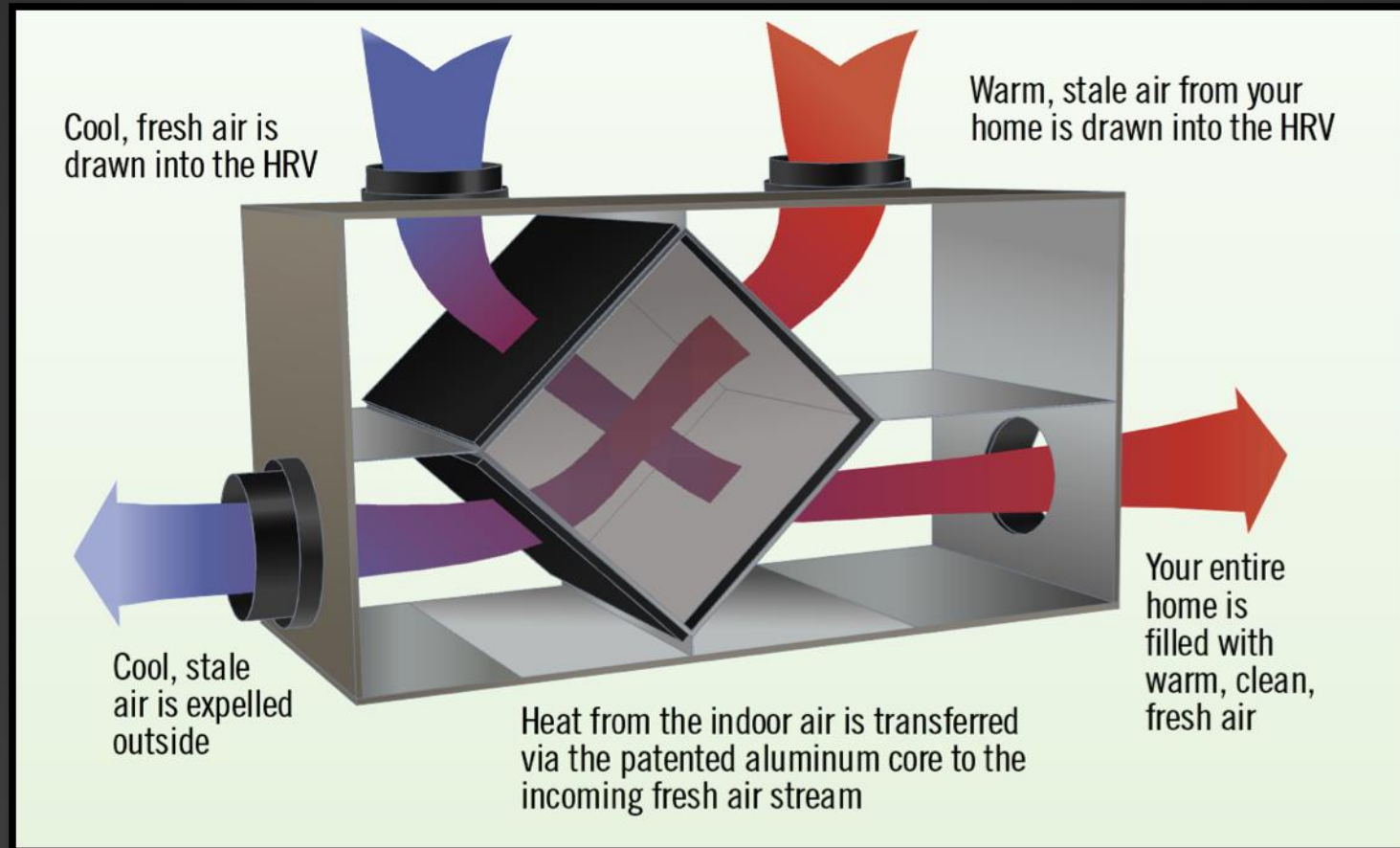


High performance Lifebreath Fresh Air system

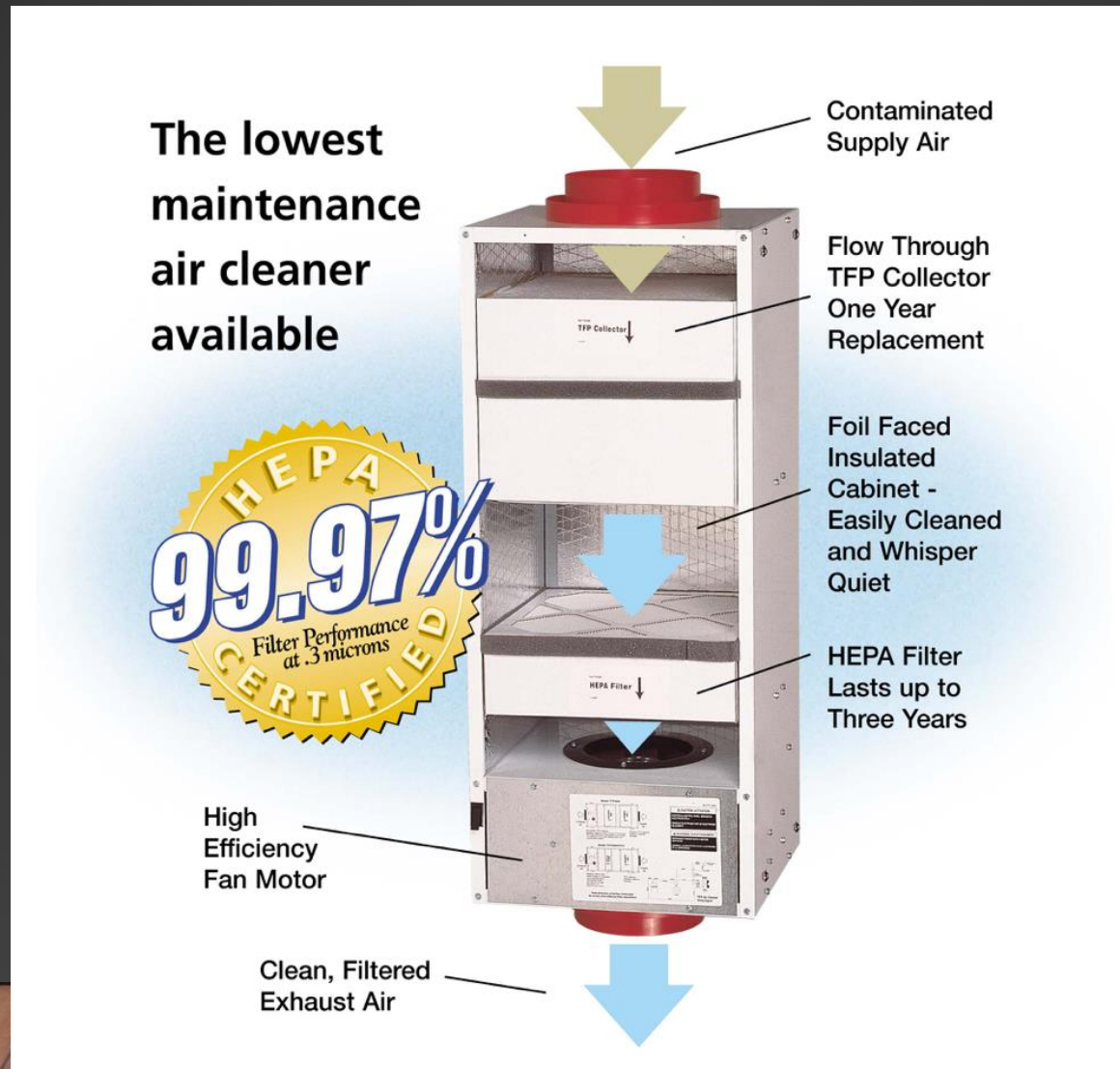
Heat recovery whole home ventilation fan plus whole home filter for healthy indoor air quality



# How a HRV fresh air ventilation system works

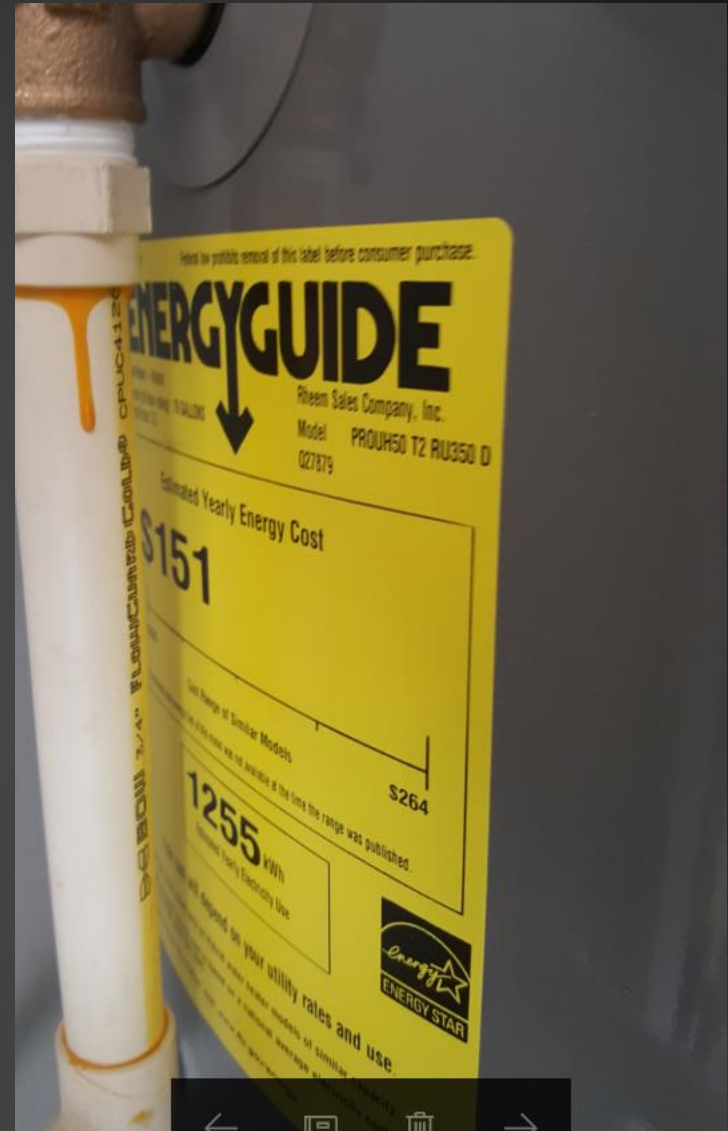


# Whole home air filter for healthy indoor air quality





Rheem high  
efficiency  
heat pump  
hot water  
system  
3.55+ COP



# ENERGY STAR lighting and appliances



## 24 INCH VENTLESS HEAT PUMP DRYER

DHP24412W



### Main Features

- Compact dryer
- 50% less energy saving. Most Efficient 2107
- Ventless heat pump dryer technology

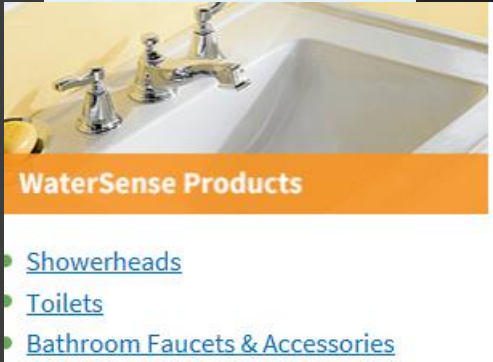
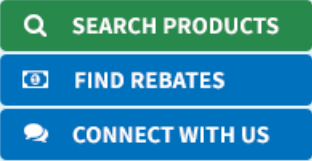
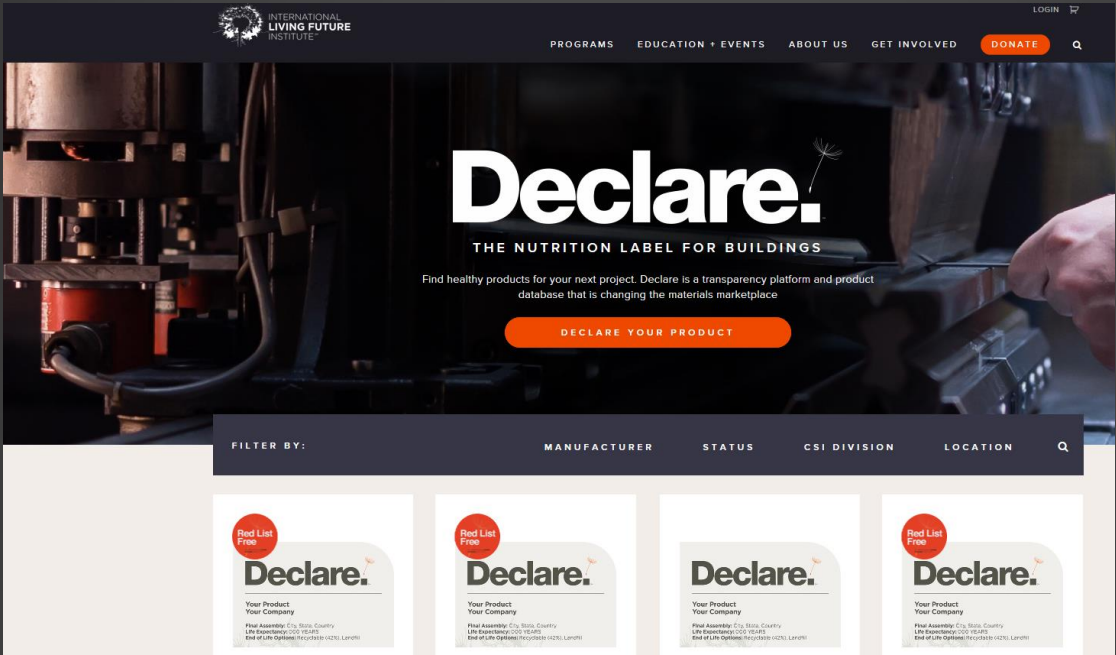
**Blomberg**  
seit 1883

GE  
Dry  
Cap  
Dry  
Dry  
Dru  
Cor  
Sile  
Aut  
Red  
Del  
CY  
Nur  
Nor  
Per  
Mix  
Del  
Bul  
Air  
Wor  
Jea  
Bab  
Sile  
Jog  
Qui  
Tim  
FU  
End  
Chil  
Aut  
Inte  
Gla  
Rev  
Pro  
Lev  
Cle  
Nur  
Bi-d



WaterSense plumbing fixtures save water and energy

Low toxicity building materials improve indoor air quality and health



## Showerheads





Photovoltaic solar panels  
should produce enough  
energy to power home  
on an annual basis



This house is so energy efficient it only needs  
19 solar panels to produce all the electricity to be net zero





# Anderson Consulting provided energy modeling, program certification testing, and building science consulting for project

ESTIMATED ELECTRICITY	COST FOR THIS HOME
This high performance home with Net Zero solar system	-\$78 YEAR (-\$6 MONTH)
This high performance home without solar system	\$702 YEAR (\$58 MONTH)
This home if built to local building codes	\$985 YEAR (\$82 MONTH)



Demonstration project will be monitored to test

Comfort  
transfer fan performance  
IAQ  
Energy use

Monitoring data will be shared by builder, Mitsubishi, Lifebreath, and  
home buyer





Welcome, Greg (Wolfe Penn Model) [Not Greg?](#)

[Settings](#) | [Support](#) | [Log Out](#)



HOME



Circuits



Alerts



Ways to Save



Report Card



Local Weather

SiteSage

Status:



Current use: 0.68 kW | \$0.02/hr

Current voltage 122v

Outside Temp: 53°F

Share My [SiteSage](#) Window

### Utility Meter [i](#)



### Power Production [i](#)



683w

Power Usage Now

### Top Appliances/Circuits On Now

- Bedrooms / Guest Bath / E... (177w)
- Living Rm / Kitchen Lts (157w)
- A/C (123w)
- Air Handler (76w)
- Microhood (46w)
- Master Bed/Bath, Garage L... (35w)
- Refrigerator (35w)
- Unmonitored Power (22w)

### 13-Day Carbon Footprint [i](#)

WA Avg.	My CO <sub>2</sub>
457 lbs.	0 lbs.

### 13-Day



\$2

### Sensors [i](#)

Bed 2 Temp	76°F
Master Temp	77°F

### Where I've used electricity in the past 13 days: Top 12 Circuits [i](#)

Click a slice or label for detail / [View All Circuits](#)

Master  
\$0

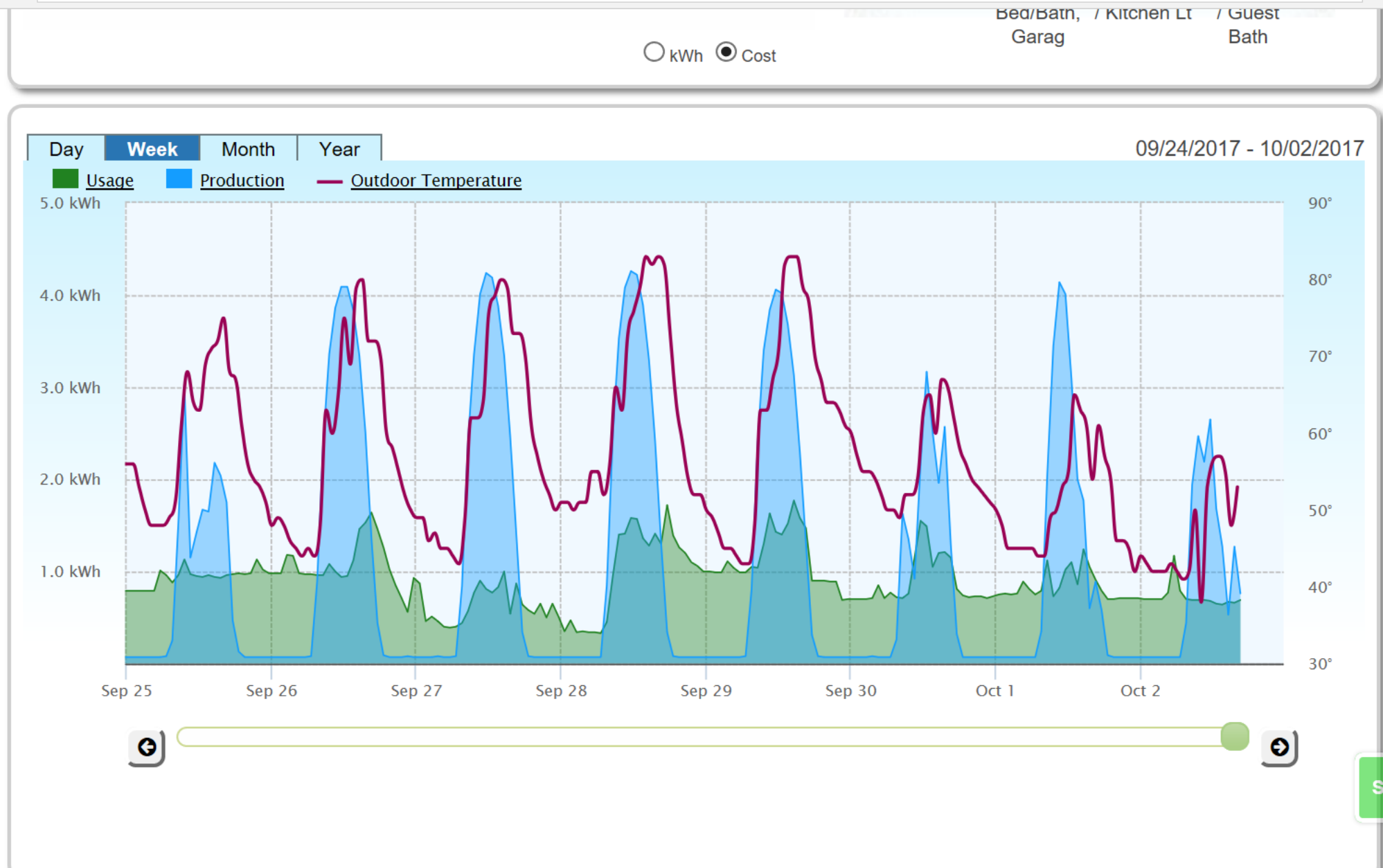
A/C

### Electricity Cost by Month [i](#)

This Month	-\$11
Last Month	-\$5

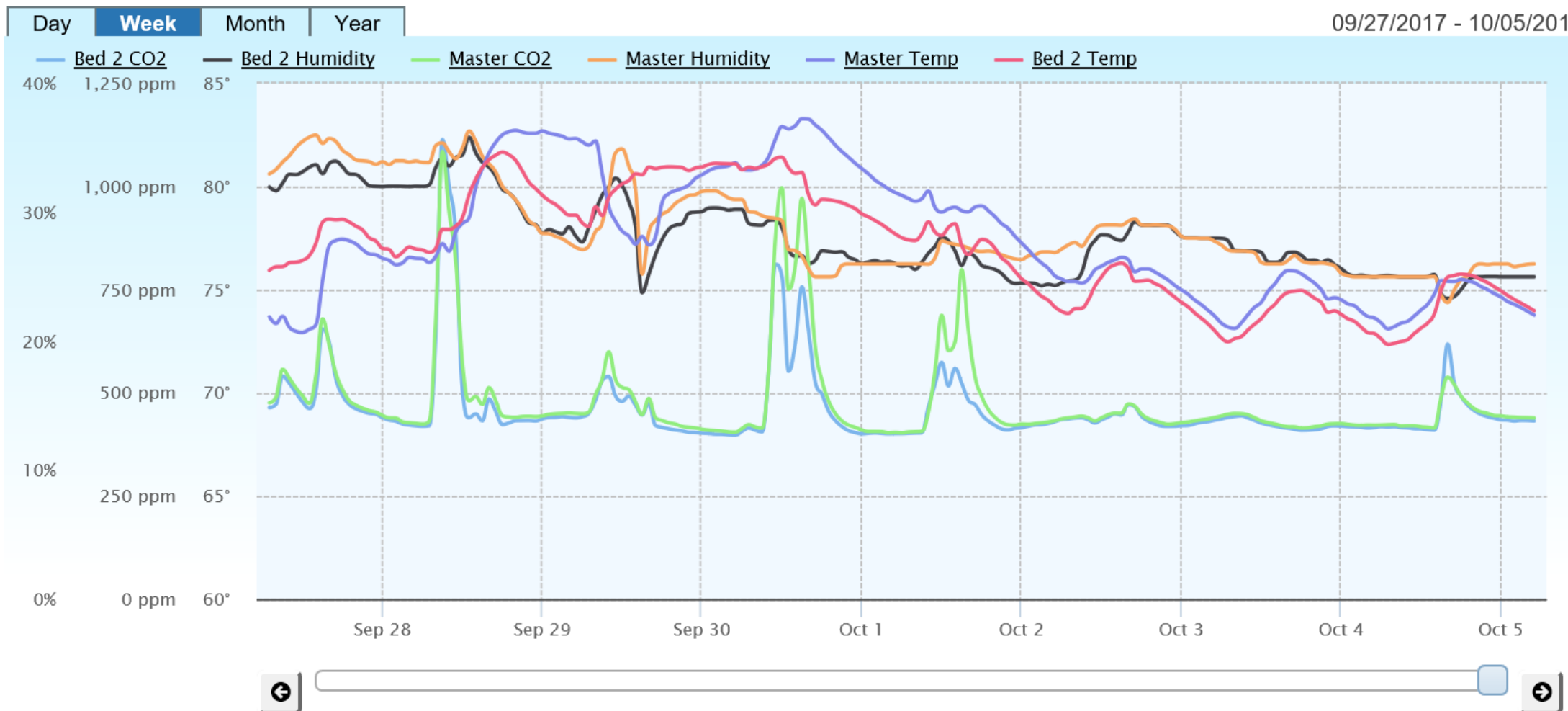
Support & Feedback





Support & Feedback

09/27/2017 - 10/05/2017



Suppo

# Hi visibility project selected to maximize value

Net zero home will be used as a training venue for other training events targeted at high performance builders and HVAC contractors in the Spokane and North Idaho market

Spokane Fall Home Tour

Greenstone model home

Greenstone is learning how to build net zero and test the market

Mitsubishi and Lifebreath provided high performance home training to Greenstone Homes sales team

Greenstone, Mitsubishi, and Lifebreath are cooperating with marketing for project

All three project partners are watching the monitoring data to learn from this project



# HVAC Academy Awards

Mini splits are faster to install = lower labor costs



# HVAC Academy Awards

Low load homes and value engineered DHP systems have comparable costs to traditional systems











**LIFEBREATH**  
Indoor Air Systems

**PURE PERFORMANCE™**

**LIFEBREATH STANDS FOR  
QUALITY INDOOR AIR**

**HEAT RECOVERY  
VENTILATOR (100 ECM)**  
Replace stale indoor air with fresh,  
pure outdoor air.



**TFP 3000 HEPA**  
Revolutionizing home air cleaning,  
combining two particle capture  
technologies to ensure clean,  
healthy air throughout your home



## Sales team training day before home tour opens





# Spokane HBA Fall Home Tour





# Tracking incremental costs

Approximately \$20,000 for solar system

Used made in Washington solar panels

could have used other solar panels and reduced cost

Approximately \$12,000 to go from code built to Zero Energy Ready

Costs would be lower if builder repeated

These costs do not include monitoring expenses

# Tracking lessons learned

A few examples of things on the lessons learned list:

Collaboration is a winning strategy on high performance homes

Design support and training is essential for success

Need a monitoring drawing

Need a pre drywall site visit after all systems are roughed in

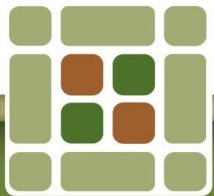
HVAC contractors need more training on cold climate DHP installation, Kumo Cloud, value engineering space conditioning distribution in low load homes, and HRV design

Transfer fans and supplemental heat can be tricky

Be sure to place sensors in smart locations

# Builder Suggestions

- Suppliers be more proactive
- Make rating software more accessible
- Find a way to add value
- Ask questions (a lot of them)
- Help builders sell and implement the idea of home efficiency





# Potential Next Steps

- Construct a collection of homes
  - Mini-split system
  - HRV
  - Small array of solar panels
  - Market healthy, comfortable and energy efficient homes with HERS score
  - Increase in sales price: \$





# Change is coming!



# ZERO NET ENERGY

## Using a source energy-based definition

Presented by: Gary Heikkinen, PE  
October 5, 2017







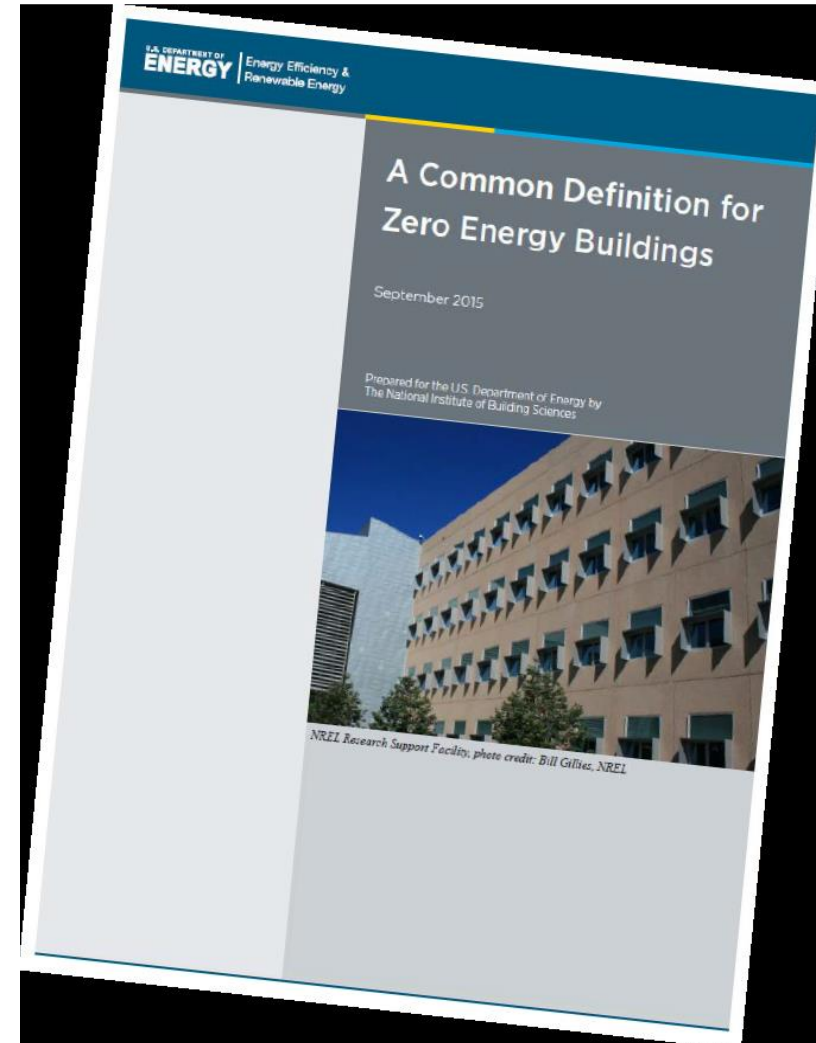
# Learning Objectives

- Learn about USDOE's new definition for Zero Net Energy as measured on a source energy basis.
- Learn the difference between site and source energy.
- Learn about and understand the reasons for using marginal energy resources rather than average.
- Review study by Gas Technology Institute comparing all-electric and mixed-fuel homes.
- See how these ZNE homes compare on a source energy, first cost and energy cost basis.

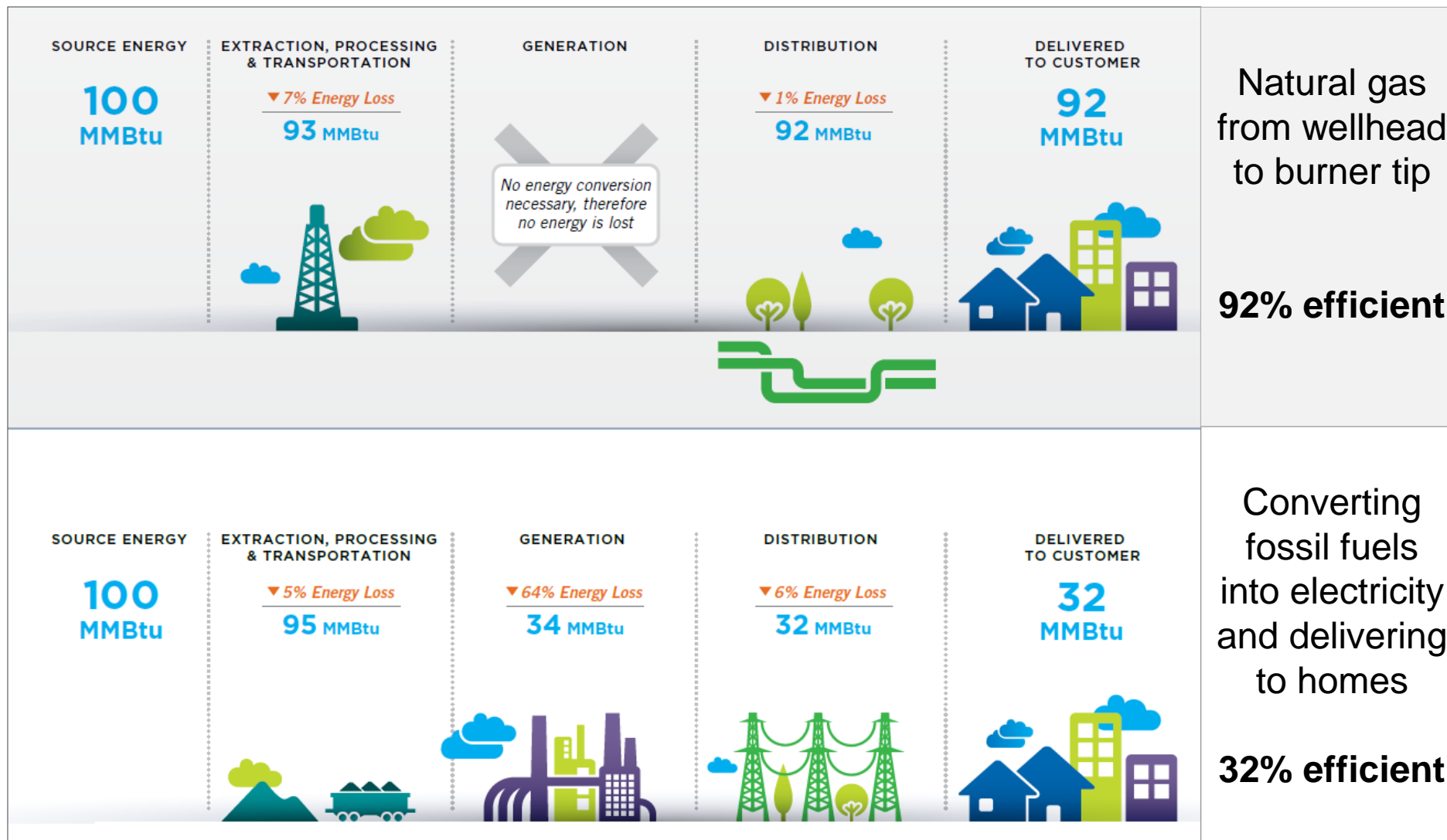
# ZNE Definition

USDOE definition finalized  
September, 2015:

- “An energy-efficient building where, on a source energy basis, the actual annual delivered energy is less than or equal to the on-site renewable exported energy.”
  - Source Energy: Site energy plus the energy consumed in the extraction, processing and transport of primary fuels such as coal, oil and natural gas; energy losses in thermal combustion in power generation plants; and energy losses in transmission and distribution to the building site.



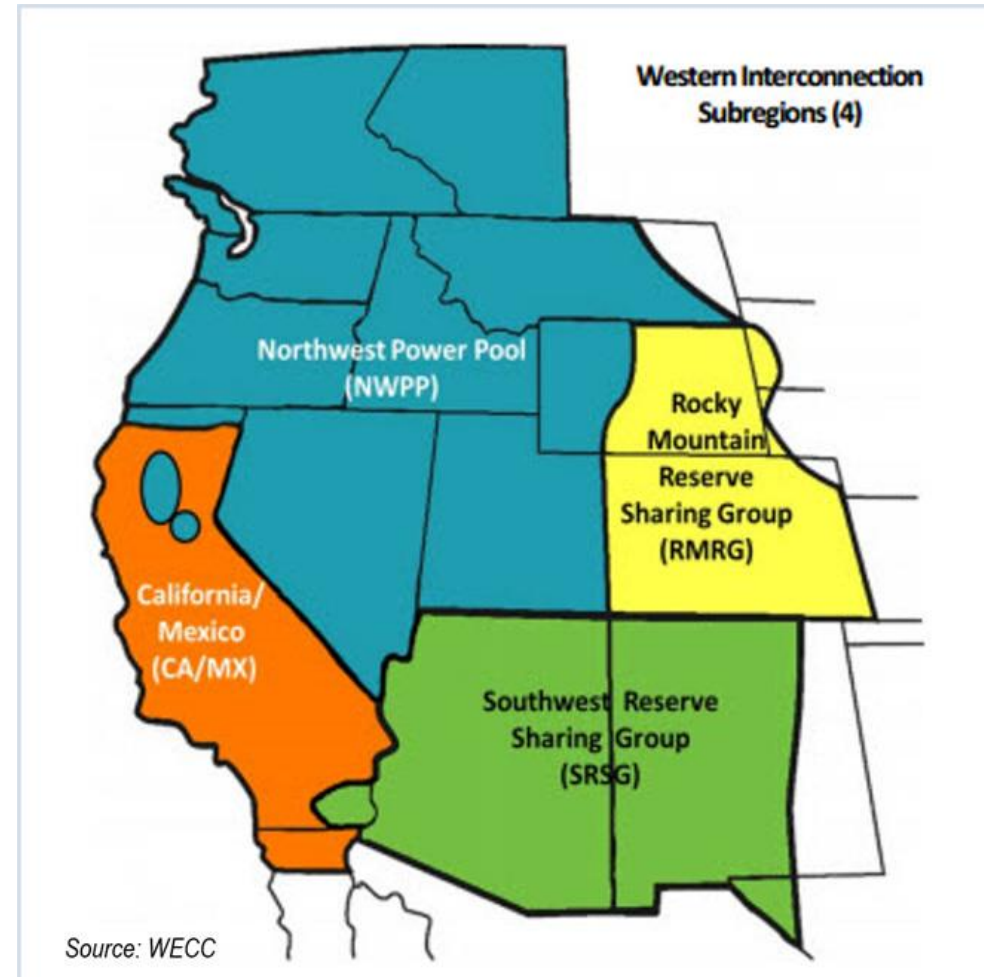
# Source to Site Comparison





# Source Energy & Emissions Factors

- The study used the NW Power Pool Non-Baseload (marginal) category replacing all non-baseload coal generation with natural gas, resulting in the following resource mix: 95.7% gas, 4% biogas, and 0.3% oil
- This resulted in a Source Energy Factor (SEF) of 2.75 for electricity.
- The SEF for the direct use of NG used is 1.09.





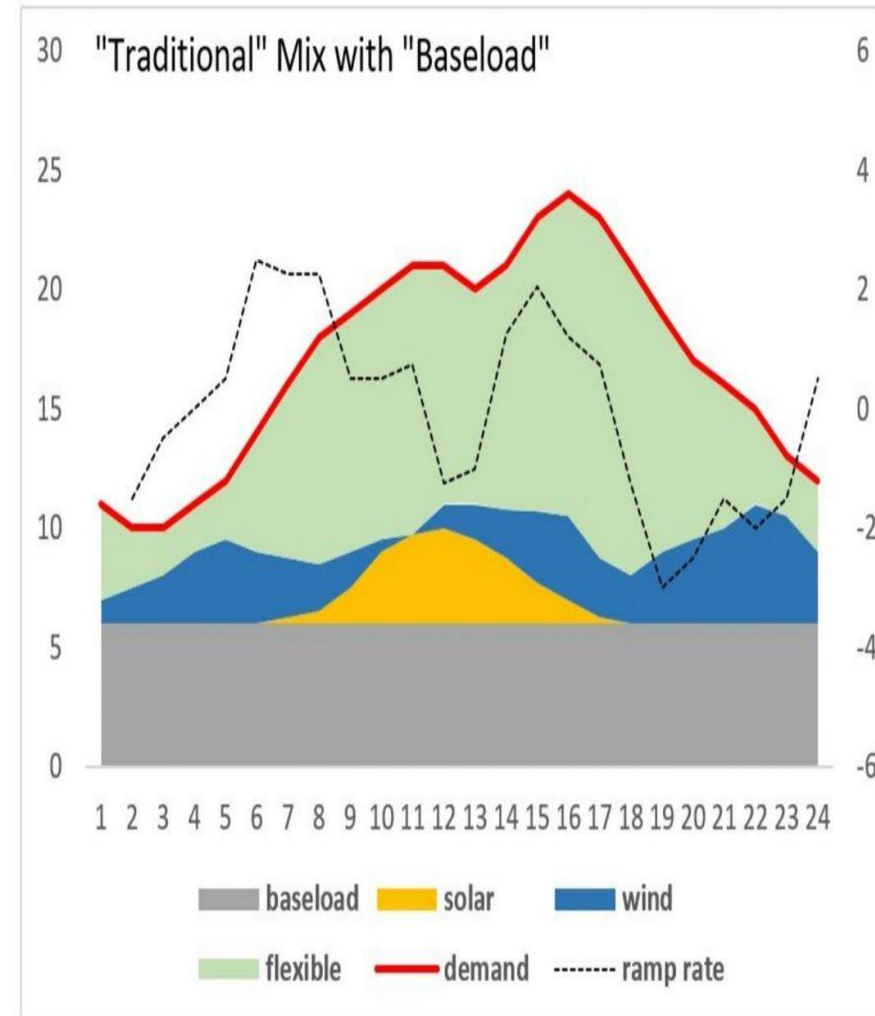
# Example Calculation

- Electricity use:
  - $1000 \text{ kwh (site)} \times 2.75 = 2750 \text{ kwh (source)}$
- Natural Gas use:
  - $300 \text{ therms (site)} \times 1.09 = 327 \text{ therms (source)}$
- Renewable energy (PV) exported:
  - $1000 \text{ kwh (site) exported} \times 2.75 = 2750 \text{ kwh (source)}$

# Marginal (Non-Baseload) Electricity Resource

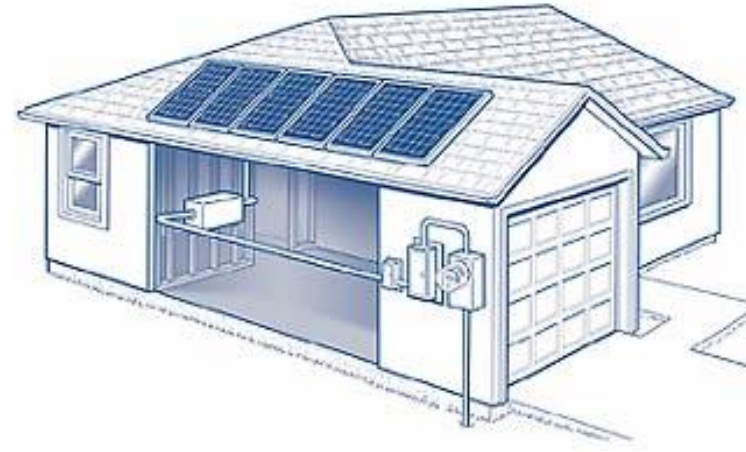
Marginal generation may be a more appropriate increment.

- Renewable generation in the U.S. is rarely considered a marginal power plant because it will always be dispatched when available.
- Fossil fuel plants are considered marginal power plants under the economic dispatch model, with natural gas or coal plants nearly always being the marginal plants.





# GTI Study



## Objectives:

- Evaluate alternative new construction single-family measure packages from code to zero energy in Portland
- Present market-appropriate building packages for mixed-fuel and all-electric designs. Compare:
  - First costs + Operating costs
  - Energy use
  - CO<sub>2</sub>e emissions
- Identify key energy and economic drivers, emphasizing societal and consumer benefits

# GTI Study Details

A single-family home representing a typical new home in Portland was developed for use with all cases.

- 2-story home on crawlspace with vented attic
- 2,178 sq ft - 3 bed – 2.5 bath
- Home's exterior walls (e.g. front) feature same length, height, and glazing area to minimize orientation bias (modeled as north facing)



- Four basic designs were developed from Oregon Code Compliant to zero energy. (Code, Good, Better, Best)
- Features selected based on regional practices with a bias towards minimizing the introduction of rare practices.
- The Best Home design is paired with on-site solar PV to reach zero energy.

# House Common Features

## Portland, OR Home Designs (Common Features for Both Electric-Only and Mixed-Fuel Homes) 2-Story - Crawlspace - Vented Attic - 2,178 sq ft - 3 bed – 2.5 bath

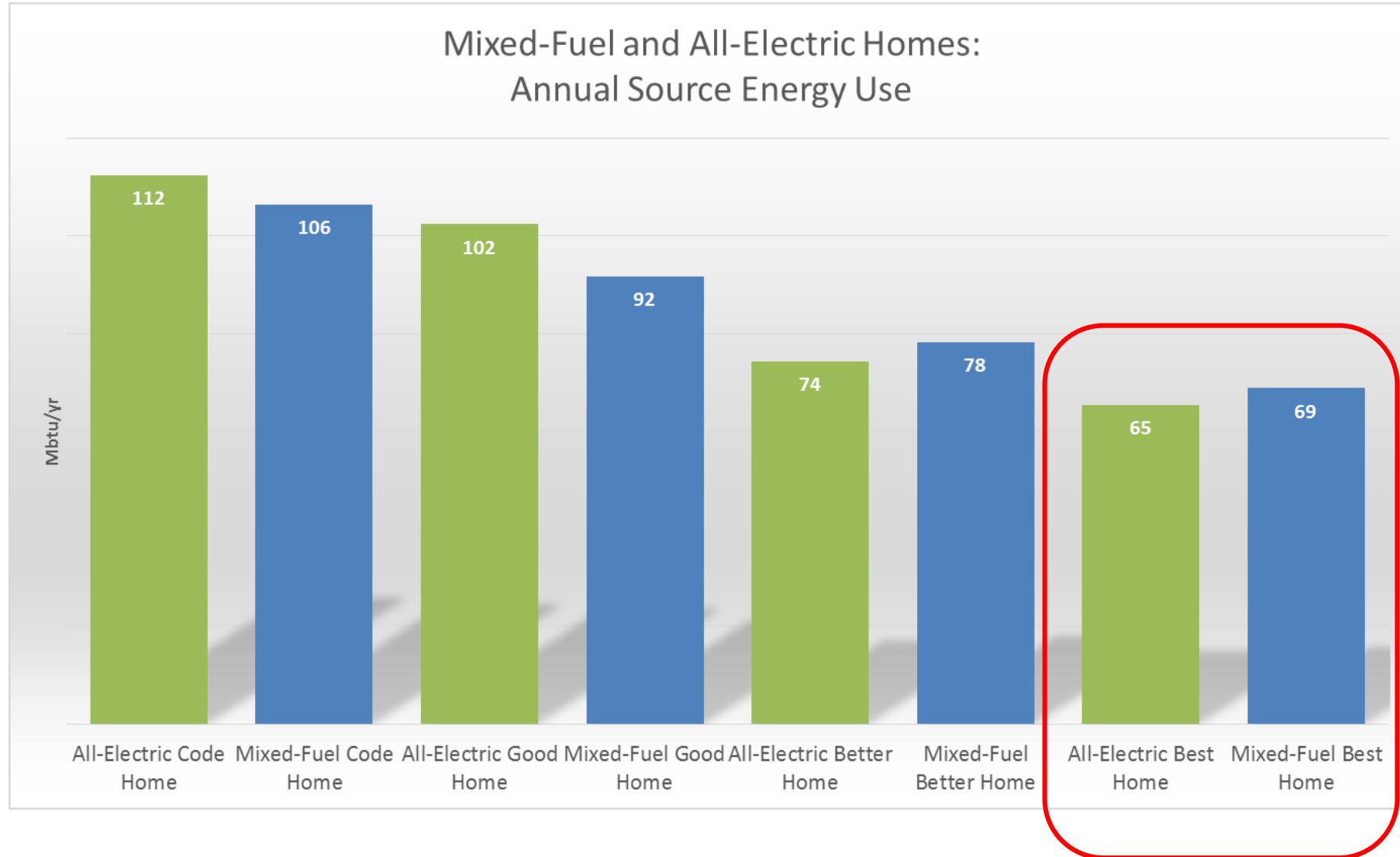
Category	Code Home	Good Home	Better Home	Best Home
Foundation- Crawl, Underfloor	R 30	R 30	R 38	R 38
Attic- Ceiling	R 38	R 49	R 60	R 60
Wall (Construction)	2*6 24 ioc	2*4 16 ioc	2*4 16 ioc (OVE)	2*4 16 ioc (OVE)
Wall (Cavity; Sheathing)	R 21 batts	R 21 batts	R 21 batts; R5 XPS	R 36 foam; R5 XPS
Windows (U-Factor/SHGC)	0.35/0.44	0.30/0.40	0.21/0.40	0.18/0.40
Infiltration (Air Tightness)	6 ACH 50	4 ACH 50	2 ACH 50	1.5 ACH 50
Ventilation	Mechanical; Exhaust Only	Mechanical; Exhaust Only	Mechanical; Exhaust Only	Mechanical; Exhaust Only
HVAC System Location	Conditioned Space	Conditioned Space	Conditioned Space	Conditioned Space
Lighting (% High Efficacy)	50% CFL	90% CFL	100% LED	100% LED
Low Flow Fixtures	No	Yes	Yes	Yes
Thermostat Set point	68/78	68/78	68/78	68/78
Refrigerator	573 kWh/yr	458 kWh/yr	427 kWh/yr	427 kWh/yr
Dishwasher	318 Rated kWh	290 Rated kWh	270 Rated kWh	270 Rated kWh
Clothes Washer	Standard	Standard	Energy Star	Energy Star
Plug Loads	Standard	Standard	Standard	25% Reduction



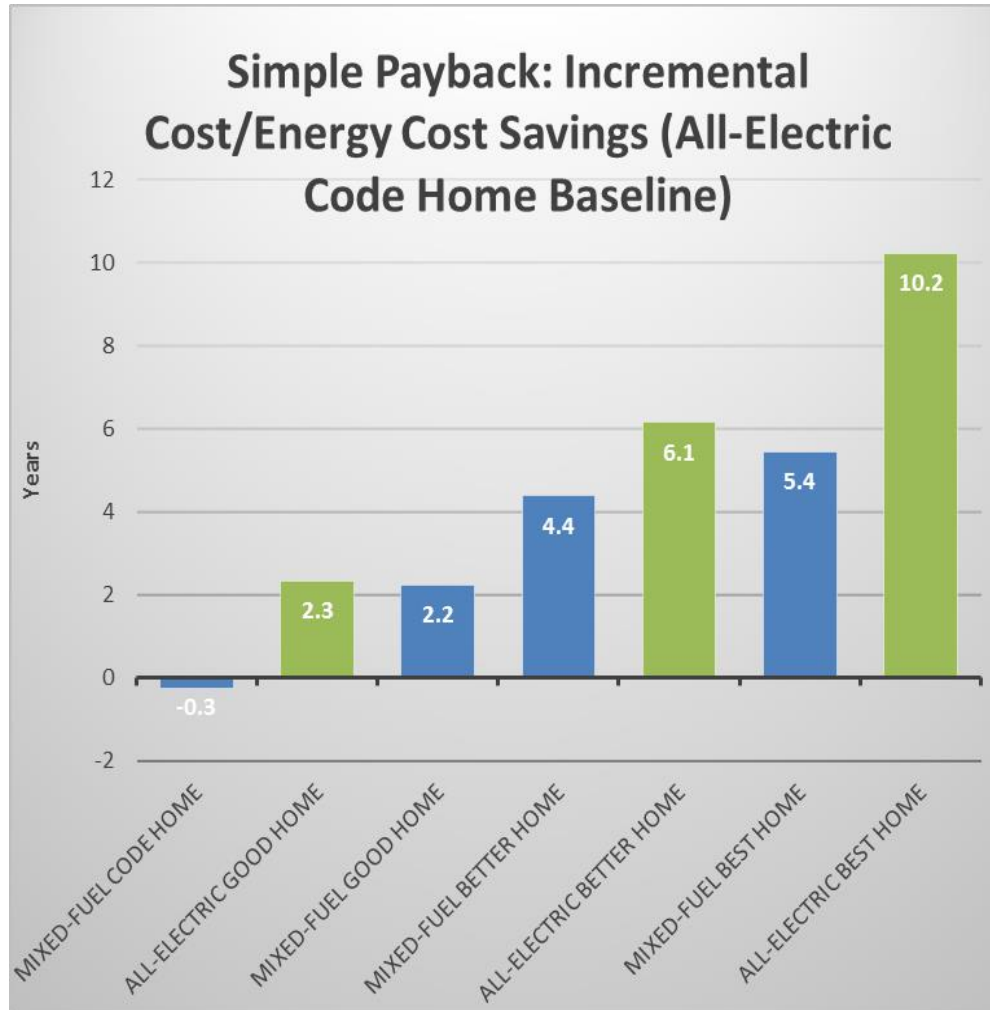
# All-Electric & Mixed-Fuel Designs

Portland, OR Home (All Electric Designs)				
End Use	Code Home	Good Home	Better Home	Best Home
HVAC (Air Source HP)	8.2 HSPF/14 SEER	8.7 HSPF/17 SEER	9.3 HSPF/18 SEER	10 HSPF/22 SEER
Water Heat	0.95 EF 50 Gallon Storage Tank	0.95 EF 50 Gallon Storage Tank	2.35 EF Heat Pump 65 Gallon (Inside)	2.35 EF Heat Pump 65 Gallon (Ducted, Balanced)
Clothes Dryer	3.1 EF (Standard)	3.1 EF (Standard)	3.93 EF (Energy Star)	4.2 EF (Heat Pump, Unvented)
Cooking	Electric (Standard)	Electric (Standard)	Electric (Standard)	Electric (Induction)
Portland, OR Home (Mixed Fuel Designs)				
End Use	Code Home	Good Home	Better Home	Best Home
HVAC (Furnace and Elec AC)	80 AFUE; 13 SEER	90 AFUE; 15 SEER	95 AFUE; 18 SEER	98 AFUE; 21 SEER
Water Heat	0.62 EF 40 Gallon Storage Tank	0.67 EF 40 Gallon Storage Tank	0.82 EF Tankless	0.96 EF Tankless
Clothes Dryer	2.75 EF (Standard)	2.75 EF (Standard)	3.48 EF (Energy Star)	3.48 EF (Energy Star)
Cooking	Gas (Standard)	Gas (Standard)	Gas (Standard)	Gas (Standard)

# Source Energy Use Results



# Simple Payback Analysis

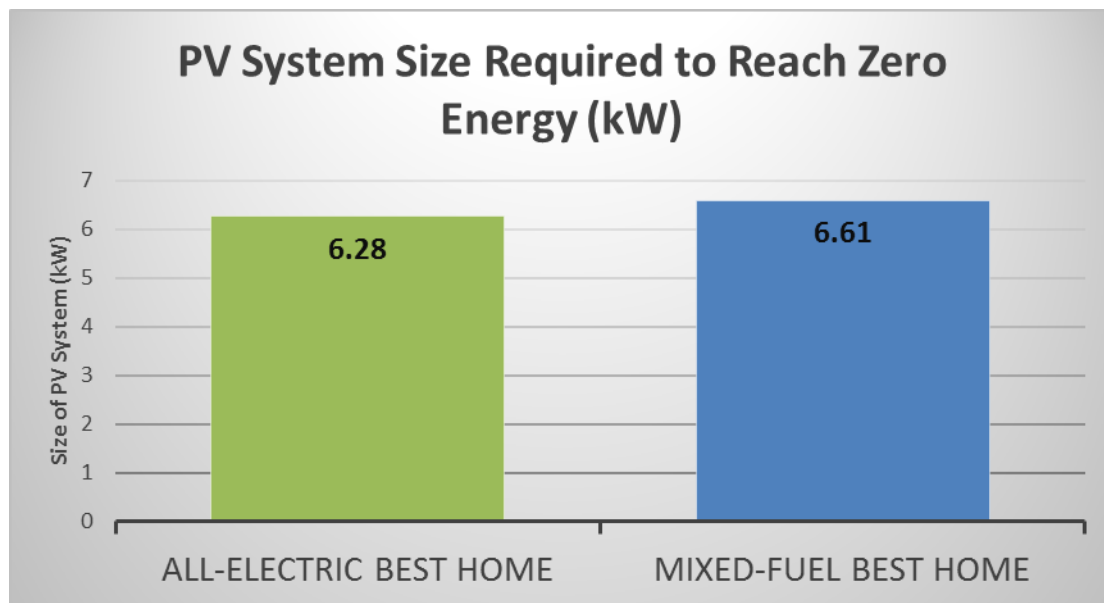


- The All-Electric Code Home uses the most source energy at 112 MBTU/YR. As such, its incremental cost serves as the baseline for the simple payback analysis.
- The chart shows how many years each home must operate to repay first costs with operational energy savings.
- **The Mixed-Fuel Code Home uses 106 MBTU/YR (less than electric code home) and cost \$68 less to build.**
- **The Mixed-Fuel Best, or Zero Energy Ready Home, pays back in 5.4 years vs. 10.2 for the All-Electric version.**

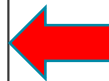


# Final ZNE Comparisons

- Generally, high performance home designers endeavor to reduce the home's annual energy use until the next available measure offers diminishing or uneconomic returns.
  - In this case, each Best Home design represents this philosophy. To reach zero energy use on an annual basis, on-site solar photovoltaic (PV) is added to offset on-site energy use.
  - For illustrative purposes, only the exact amount of PV was applied to each home to reach zero annual source energy use. The PV system is modeled as entirely south-facing, regardless of available roof area.
- ***The Mixed-Fuel Zero Energy Home costs less to build and operate than the comparable All-Electric Home***



Portland, OR Single-Family Home	All-Electric Zero Energy Home	Mixed-Fuel Zero Energy Home
Energy Cost (\$/yr)	\$0.00	-\$105.32
Cost for Non-Common Measures (\$)	\$11,133	\$8,817
Cost for PV (\$4,000/kW)	\$25,126	\$26,434
Total Non-Common Measures Cost with PV	\$36,259	\$35,251



# Summary



1. On a source energy basis, the Mixed-Fuel ZNE-Ready home is comparable with an All-Electric ZNE-Ready home.
2. Incremental first cost and annual energy cost of a Mixed-Fuel ZNE-Ready home is slightly less than an All Electric ZNE-Ready home.
3. After adding PV to achieve ZNE, the incremental first cost is slightly less for the Mixed-Fuel home.
4. A Mixed-Fuel ZNE home is achieved more cost effectively and at lower paybacks than an All-Electric ZNE home.
5. Home builder has more equipment options to attain ZNE home.

# THANK YOU

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