



BetterBuilt^{NW}



**Behind the
Construction Trailer:
Builder Panel**

October 6, 2017

Housekeeping

Welcome

- Safety
- Bathrooms
- Cell phones



Agenda

1. Questions for our builders from Neil
2. Questions for our builders from YOU
3. Questions for YOU from our builders
4. Final thoughts





Questions for our builders

Question #1

Tell us a bit about your history in construction, leading to what you build now and what your relationship is with energy efficient construction?

Question #2

What technologies or processes have you identified and committed to that you believe set your homes on the path to energy efficiency or green construction?

Question #3

What, if anything, is the incentive that works best to ensure you continue to invest in energy efficient construction?

(Priority permitting? Utility incentives? Tax credits? Green Appraisal Addendum? Other?)

Question #4

Are certifications/labels important to your business model?

If so, why and what labels/certifications are you using today?

Question #5


How important are architects, HVAC designers, and Raters to your process, particularly with eyes on achieving “green” or energy efficient targets?

The background of the slide is a photograph of a lumber yard. In the foreground, there are several stacks of wood planks. The planks on the left are stacked vertically, showing their end grain with distinct wood grain patterns. The planks on the right are stacked horizontally, showing their side grain. The lighting is bright and natural, highlighting the textures and colors of the wood. An orange L-shaped graphic element is positioned in the upper left corner, partially overlapping the text box.

Questions from the audience

From the audience...

What questions do you have for today's builders?

The background of the image shows several stacks of lumber in a warehouse. The wood is light-colored with visible grain patterns and knots. The stacks are arranged in rows, receding into the background. An orange L-shaped graphic element is positioned on the left side of the image, partially overlapping the text box.

**Builder question for
you!**

From the builder...

What's the one question you'd like to ask the audience while you are here today?



Bonus blue sky final thoughts

Final Thoughts

What's one thing you wish every Rater and Program in this room knew about your business or the construction industry in general?



Thank You

Troy Johns - Urban NW Homes

Joshua Salinger, Birdsmouth Construction

Mike Frey – Noyes Development Co.

Neil Grigsby - NEEA

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