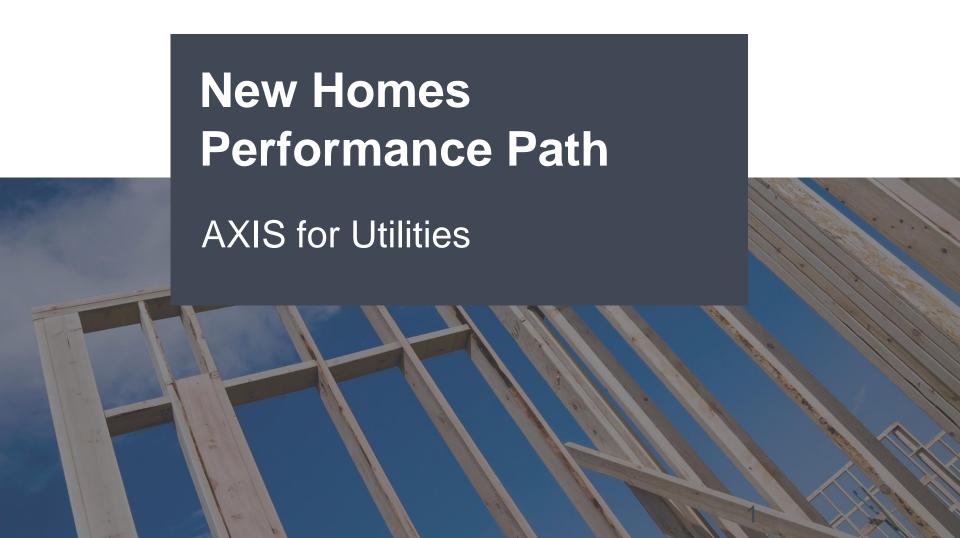
BetterBuiltNW



Agenda

- AXIS Overview
- Workflow
- Calculators & Reporting
- Your Program



Pivotal Energy Solutions

- Phoenix, AZ
- Portland, OR
- Founded in 2011
- Focus: Workflow and Data Management for the Energy Efficiency Industry
- AXIS Users: Program
 Sponsors, Utilities, HERS
 Providers, Raters, QA
 Organizations, Home
 Builders
- Vendor to NEEA



AXIS

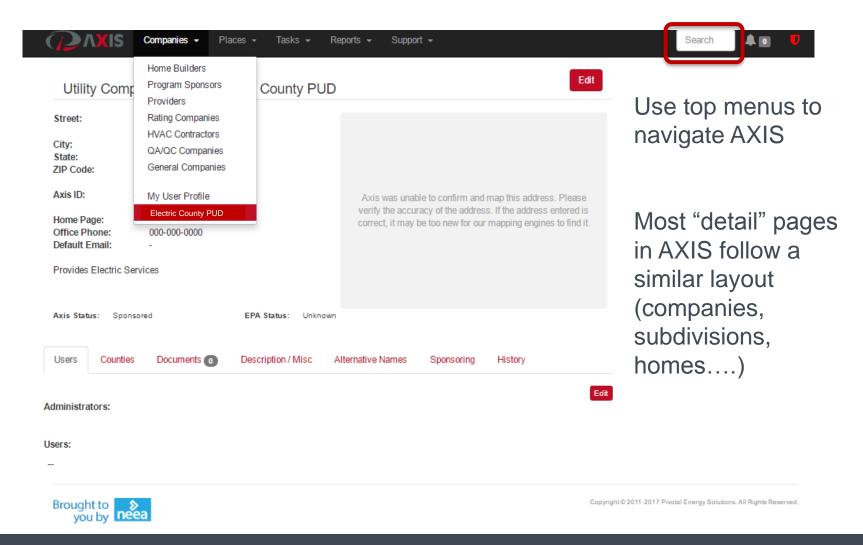
- Cloud-hosted, web-based
- Common platform
 - Data blinds
 - Data sharing
- Geocoding and address normalization
- Integration with rating software data
- QA (automated & iterative)
- Notifications on key events
- Home, QA, Incentive Status
- Utilized by NEEA since 2013
- Utilized by Energy Trust New Homes since 2014



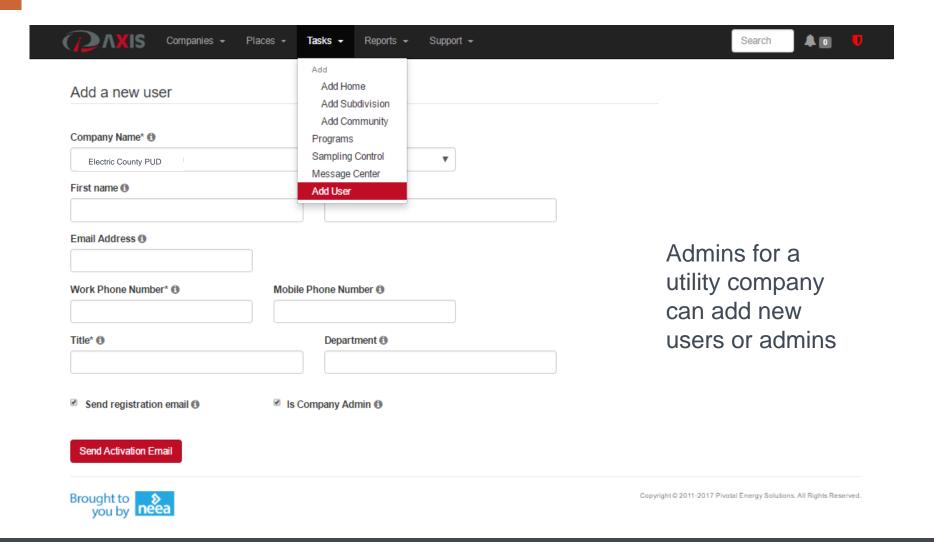
AXIS

- https://neea.pivotalenergy.net
- If you are new to AXIS and need a login, contact Neil Grigsby at NEEA
- Core performance path program provided by NEEA
 - Utility Incentive V2 Single Family Performance Path
- Many raters in the region are familiar with AXIS
- Support NEEA's efforts to increase standardization and consistency and to streamline program participation in the region, as well as to offer a framework for program administration and for claiming savings

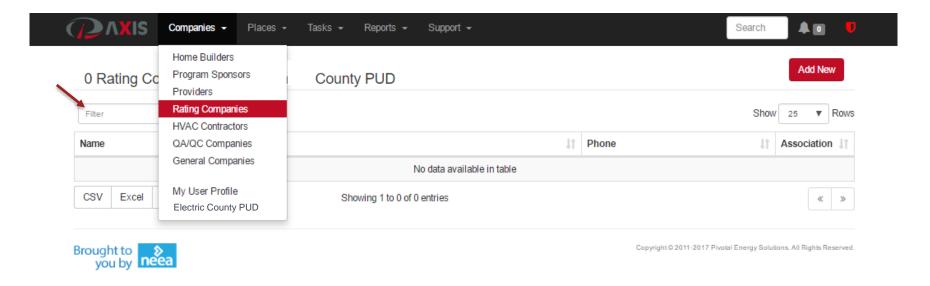
Manage Company Profile



Add User



Companies & Associations

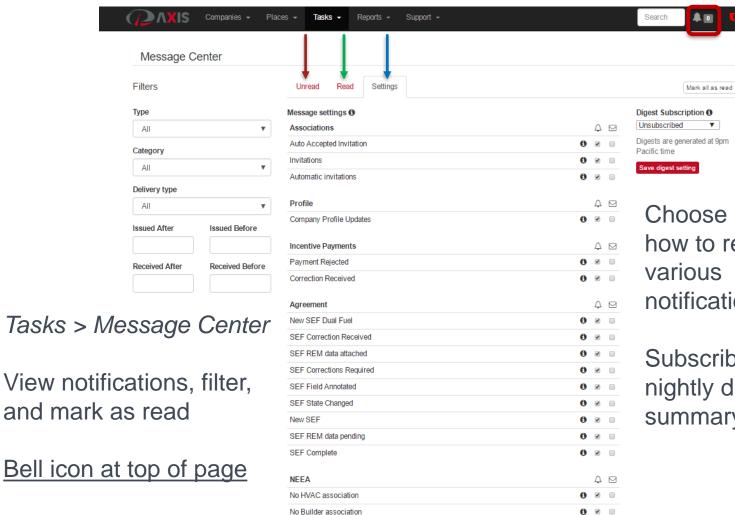


The AXIS companies with which your company is associated

Rating companies must associate <u>with you</u> in order to submit homes under the New Homes Performance Path program for your particular utility – see which Rating "partners" are associated with you

Company-to-company associations and Company-to-home associations

Manage Notifications



Choose if and how to receive various notifications

Subscribe to nightly digest summary emails

Program Notifications

- Utilities, Raters, and NEEA: various platform and program-specific notifications
- Utility program-specific notifications
 - Final review/QA has been completed and FAILED
 - Final review/QA has been completed and home was finalized



NEEA BPA QA Complete Review Passed





170518a TEST participating in the Utility Incentive V2 - Single Family program has been reviewed and finalized. This notification does not guarantee an incentive. Work with the utility, rater, and/or builder to complete any additional requirements.

Home Status & Programs

- AXIS collects data via a "program"
- Many programs available
 - ENERGY STAR, LEED, DOE ZERH, PHIUS, Utility Incentive
- Each program has unique data collection and workflow requirements
- A single home can participate in multiple programs
- Programs may contain or require
 - REM/Rate data
 - In-system checklist questions
 - Calculators
 - QA
 - Notifications
 - Incentive processing

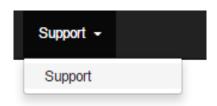
Home Status & Programs

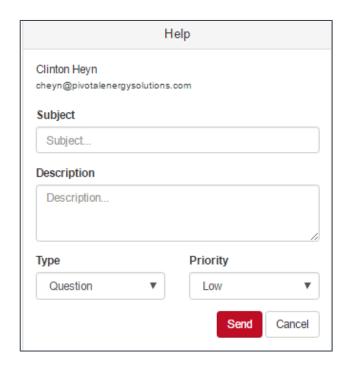
Indicates the step of the data collection and certification process in which a home currently stands

- Active: program has been added to a home but data collection requirements have not been met
- Inspected: Rater has indicated home is ready for review; all AXIS data validations have passed
- Pending QA: Field data collection, energy model, and savings data are being reviewed and an issue or question has been identified
- Certified: AXIS terminology meaning a NEEA has reviewed and finalized the data – utility can now review, approve, and process incentives

Support

- Support > Support
 - AXIS support site
 - Documentation and videos
 - File and track support tickets
 - Updates coming soon....
- Help button at bottom right of every page in AXIS:
 - Quickly submit question or issue
 - Auto-submits some data that may help quickly troubleshoot a possible issue
- support@pivotalenergysolutions.com
 - File a ticket via email

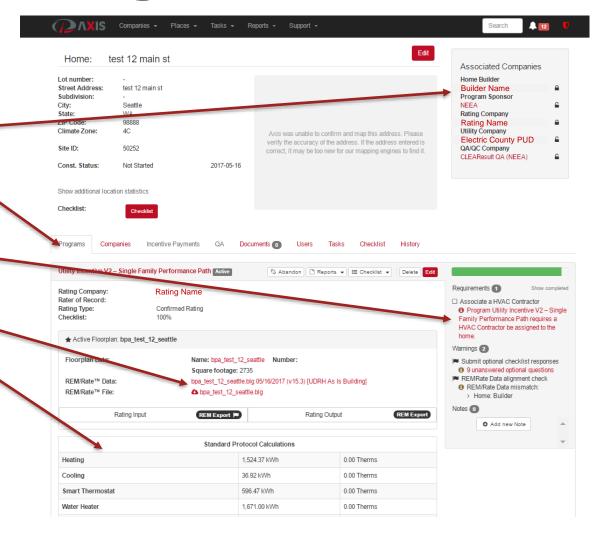




Home Detail Page

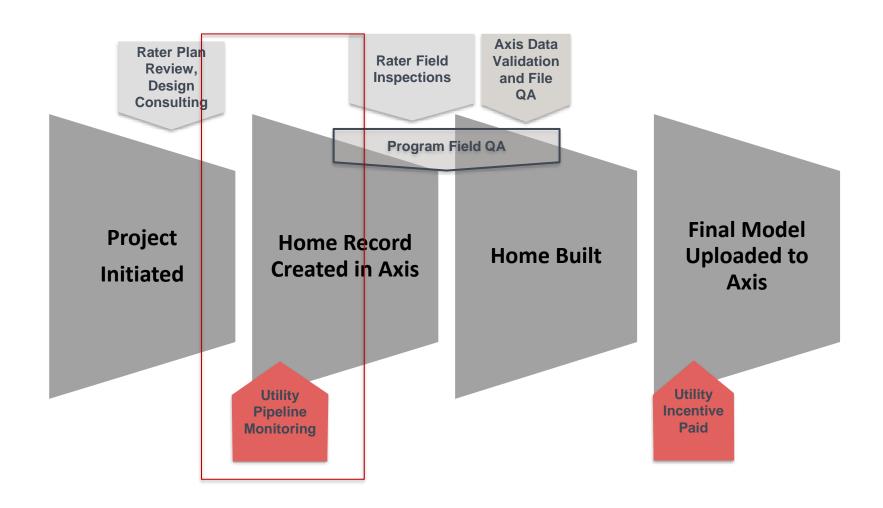
Each home has a page in AXIS

- Companies associated to the home
- Program, QA, Checklist tabs
- Program requirements
- Floorplan (i.e. REM/RateTM data) >
- Savings calculations





General Work Flow

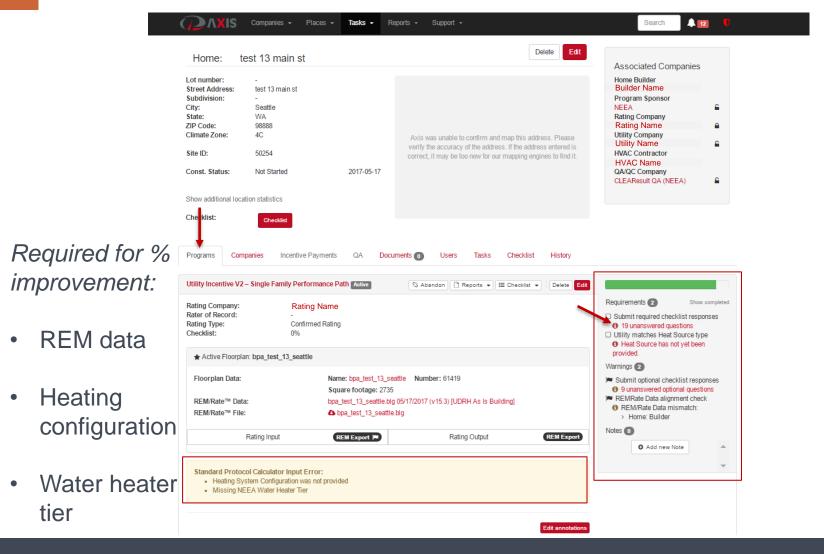


Database Program Details

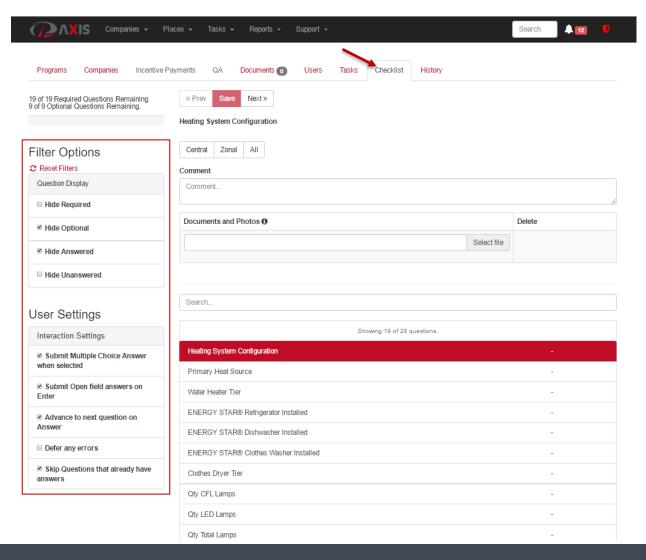
- Utility Incentive V2 Single Family Performance Path
 - For all utilities who have a new incentive program based on Standard Protocol
 - Core performance path program provided by NEEA

Data	Required vs. Optional	Notes					
REM export & .blg	Required	15.3 w/ correct UDRH					
Company Associations	Required	Builder, Utility, HVAC					
In-system checklist Questions	Required & Optional						
Annotation for home certification	Optional	Other voluntary certification programs					
Document upload	Optional	Highly recommended					

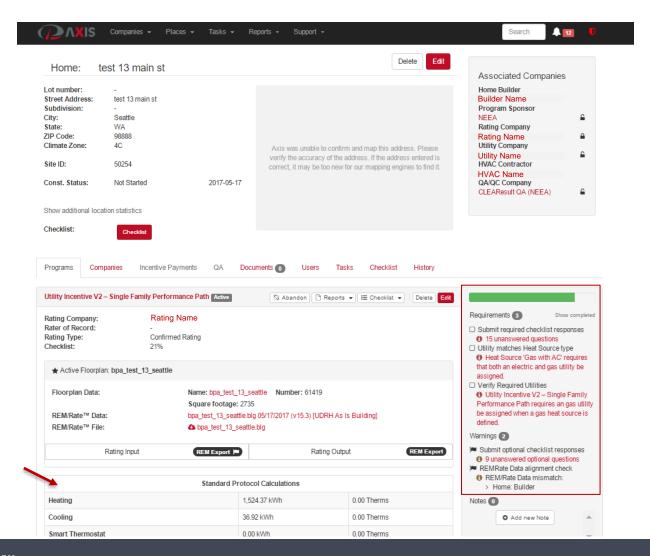
Program Home



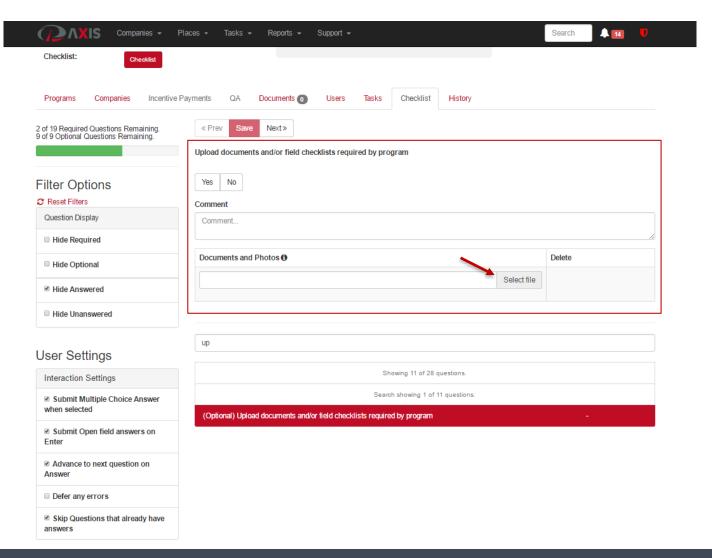
Inspection Checklist



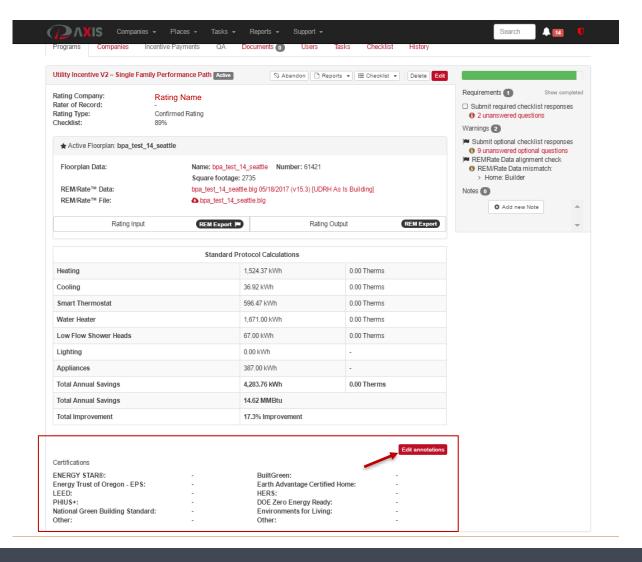
Requirements & Calculations



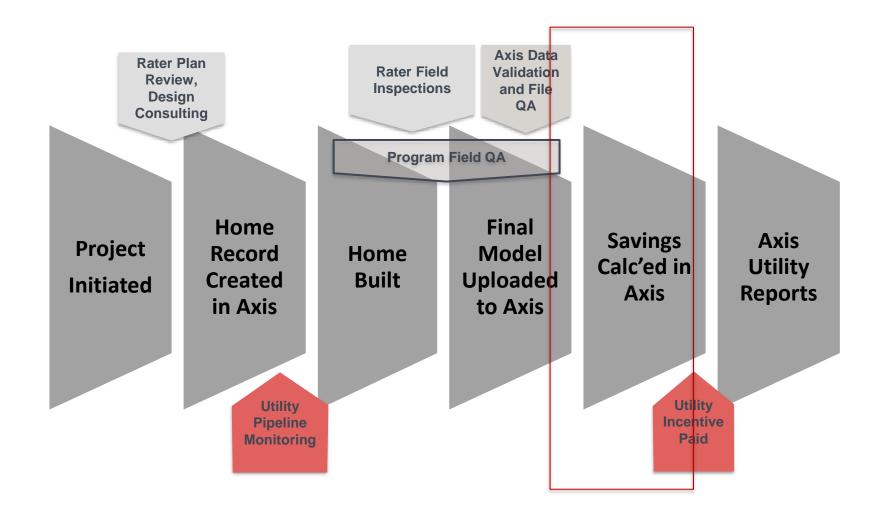
Optional Documents



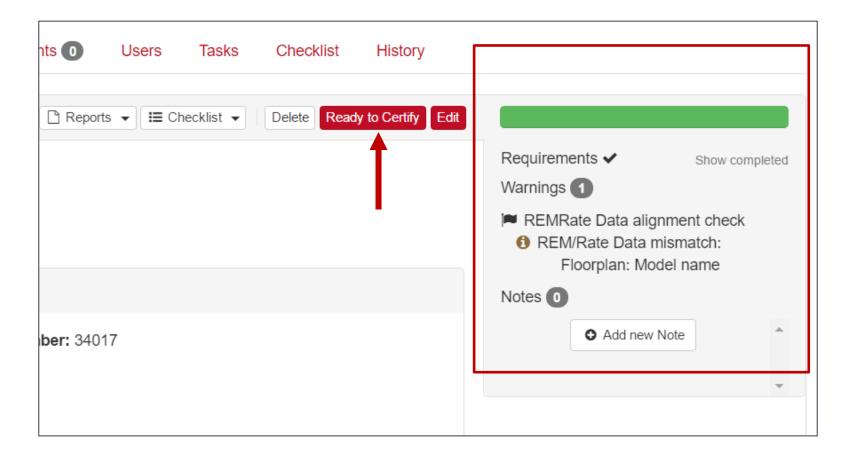
Optional Annotations



General Work Flow

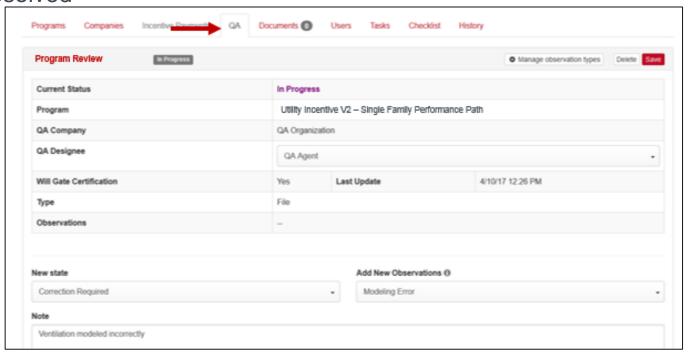


Submit Home for Review



QA Workflow

- 100% of homes are submitted for review
- QA will receive a notification
- QA is initiated and completed per the QA Guidelines
- If applicable, QA findings are recorded and responded to on the QA tab on the Home Detail Page – home not finalized until any issues are resolved





Calculators

RTF Standard Protocol

- Modeled heating & cooling consumption
- Regional assumptions and approved savings for other measures
- % improvement over code
- Savings (kWh & Therms)

Standard Protocol Calculations									
Heating	1,524.37 kWh	0.00 Therms							
Cooling	36.92 kWh	0.00 Therms							
Smart Thermostat	596.47 kWh	0.00 Therms							
Water Heater	1,671.00 kWh	0.00 Therms							
Low Flow Shower Heads	94.00 kWh	0.00 Therms							
Lighting	0.00 kWh	-							
Appliances	212.00 kWh	-							
Total Annual Savings	4,135.76 kWh	0.00 Therms							
Total Annual Savings	14.11 MMBtu								
Total Improvement	17.3% Improvement								

Calculators

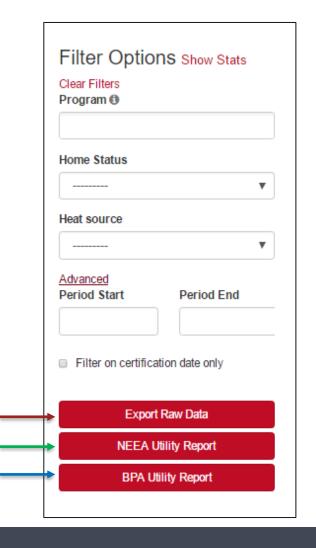
BPA Measure Life

- kWh savings split by measure and life
- Utility reimbursement calculated based upon savings and measure life
- BPA customer-utility reimbursement not visible to raters

	Measure Type	Site kWh Savings	Payment
	HVAC Equipment	275.0	\$74.25
	Lighting	134.6	\$13.46
	Water Heating	1633.6	\$441.07
	Appliances & Other Electrictronics	615.5	\$166.19
\longrightarrow	Windows, Insulation, & Other Shell	1825.0	\$821.25
	Smart Thermostats	1240.0	\$124.00

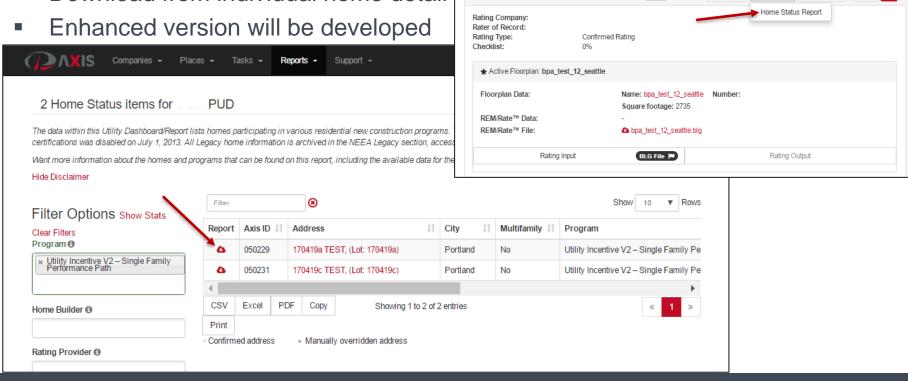
Reporting Options

- Home Status Report (single home)
 - One home per report (pdf)
- Reports > NEEA Utility Report
 - Filter homes on the page in AXIS
 - View table with select data
 - Export options (xlsx)
- Export (multi-home)
 - Full "raw data" export with data filtering
 - Targeted NEEA utility export
 - BPA measure life savings and incentive export
- Other Metrics



Home Status Report

- One home per report (pdf)
- Download from NEEA Utility Report
- Download from individual home detail



Show additional location statistics

Incentive Payments

Utility Incentive V2 - Single Family Performance Path Active

Documents (1)

Checklist

Checklist:

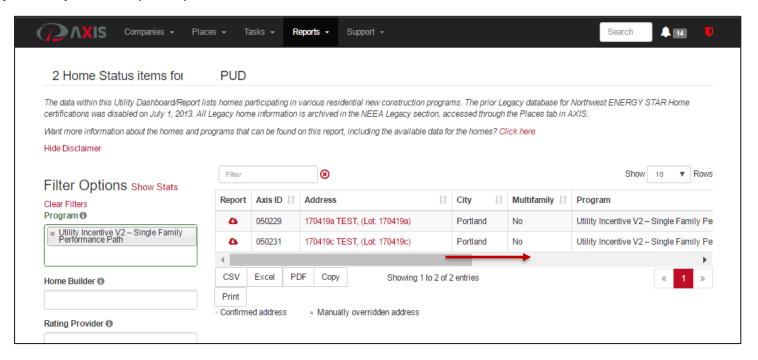
Programs

Home Status Report



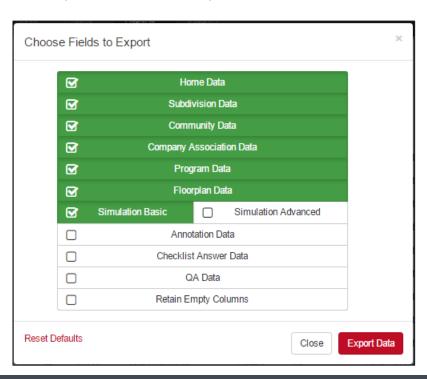
Reports > NEEA Utility Report

- Filter homes
- View table with select data
- Export options (xlsx)



Full "raw data" export with data filtering

- Up to ~400 data points
- REM/Rate inputs and outputs, program and savings data, other AXIS home information (companies, subdivisions, checklist and annotations)



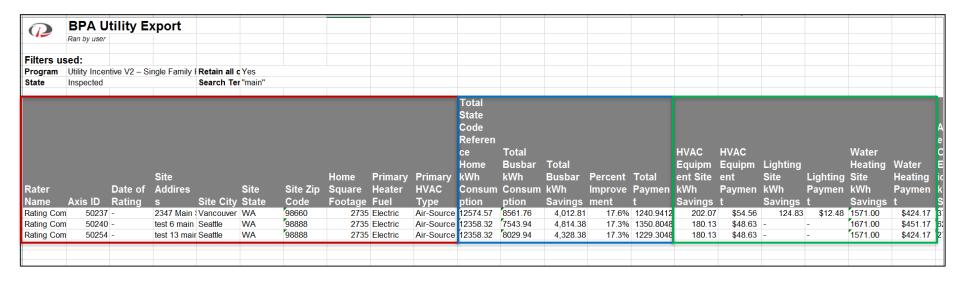
Targeted NEEA utility export

- ~40 pre-selected relevant data points
- Streamlined summary of home characteristics
- Multi-home report one home per row, with each data point in a column

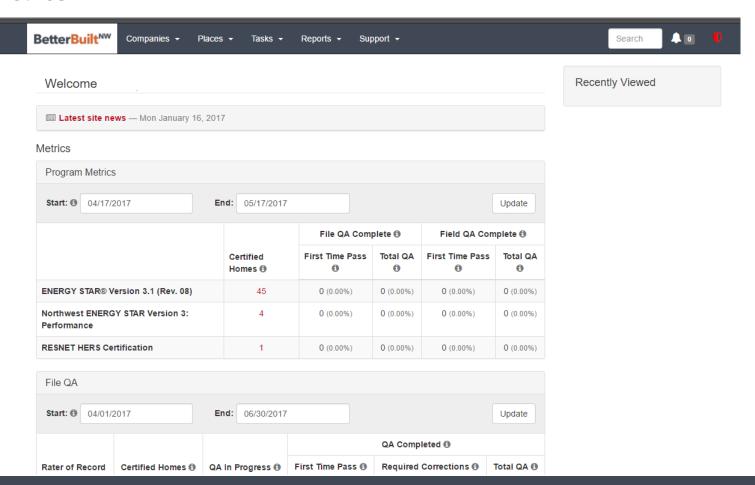
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50254	l -	test 13 mai	-	Seattle	WA	98888	05/17/201	7 Inspected	-	Clark PUD	2735	29337		3	Single-fam	Enclosed c	4007.761	-	0.0, 0.0	0.25, 0.25,	0.11042	Attic	37	-

BPA measure life savings and incentive export

- Formatted specifically for reporting to BPA
- Multi-home report one home per row, with each data point in a column
- The rater enters data; all calculations happen in background you generate this report



AXIS Metrics





Your program

NEEA provides infrastructure and support (QA and certification) in AXIS for the core New Homes Performance Path program; your specific needs may vary.

Options to consider:

- Utility performing rating and verification functions
- Utility performing QA functions
- Incentive tracking or processing
- API or other connections to your internal system(s)
- Custom reports, either multi-home or single home "marketing-worthy" pieces
- Enhanced metrics (leaderboard, "pipeline", or other at-a-glance data and visualizations)

THANK YOU

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